



# Investor Presentation

## 1Q22

An aerial photograph of ocean waves crashing onto a sandy beach. The water is a deep blue-green, and the waves are white with foam. The beach is a light tan color. A large teal rectangle is overlaid on the left side of the image, containing a white outline of the number '1' and the text 'Results & Guidance' in white.

1

# Results & Guidance

# Key messages

3



**Challenging times: extreme drought, record high fuel prices and high marginal costs**  
1Q22 results are lagging behind guidance as underlying adverse conditions persist



**Improved supply prospects for 2022: 151MW Calama wind farm and 114MWac Tamaya PV plant in operations; back-up PPA volumes tripled to 2.1 TWh/yr**  
Additional 268 MW renewable output to become operational in 2022 + 1.35 GW w/ scheduled COD in 2024-26



**Making further progress in our transformation: Wind and solar projects under development; advancing in the coal-to-gas and coal-to-biomass transformation**  
Filing permit approval requests and securing land for future wind and solar PV projects



**Financial flexibility**  
Open access to debt markets; investment-grade ratings; liquidity strengthened by true sale of receivables

# 2021: Working on our reconversion

To become greener and reduce our supply cost

## Reshaping our PPA portfolio with green corporate PPAs

- Contracted portfolio of ~12 TWh/y, 10-year average life
- Balanced regulated vs. unregulated portfolio

## Phasing out coal generation

- 0.8 GW effective + committed coal plant closures by YE 2024
- 0.7 GW coal plant conversions by YE 2025

## Accelerating our plans to add up to 2GW of renewables

- 0.7 GW renewables operating or under construction
- More than 1.3 GW additional development portfolio

## Managing risks during transition

- Signing Back-up PPAs with other generation companies
- Securing LNG supply
- Securing liquidity and financing sources

## OUR PERFORMANCE

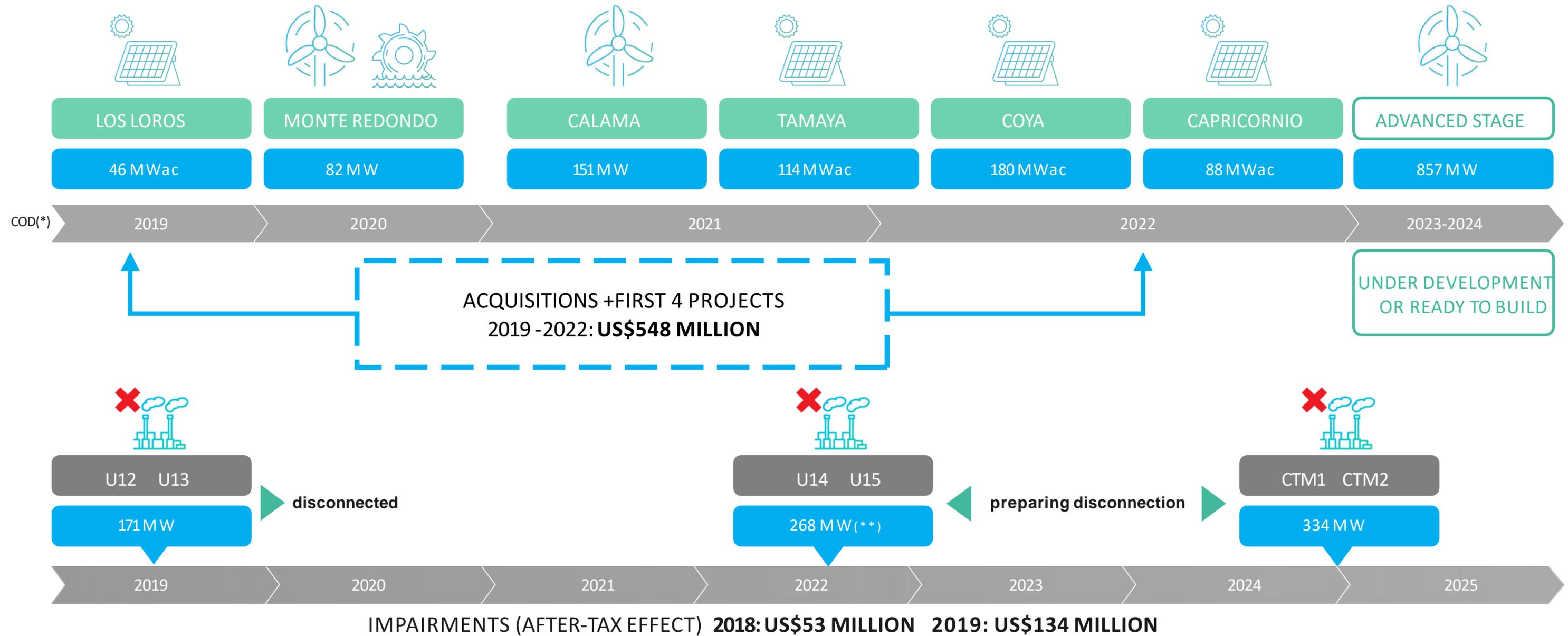
2020	2021	LTM 03-22
<b>TOTAL ENERGY SALES (TWh)</b>		
11.41	11.73	<b>11.84</b>
<b>UNREGULATED PPAs (TWh)</b>		
6.46	6.68	<b>6.74</b>
<b>REGULATED PPAs (TWh)</b>		
4.93	4.95	<b>4.87</b>
<b>EBITDA (MUSD)</b>		
455	315	<b>317</b>
<b>NET RECURRING INCOME (MUSD)</b>		
181	47 (*)	<b>69 (*)</b>

(\*) Financial expenses related to the sale of accounts receivable (US\$49.6 million in 2021 and US\$3.9 million in 1Q22) are considered recurring for purposes of this presentation

# Our transformation

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**2 GW RENEWABLE PIPELINE, of which 0.7 GW UNDER WAY + 1.3 GW IN DIFFERENT STAGES OF DEVELOPMENT**

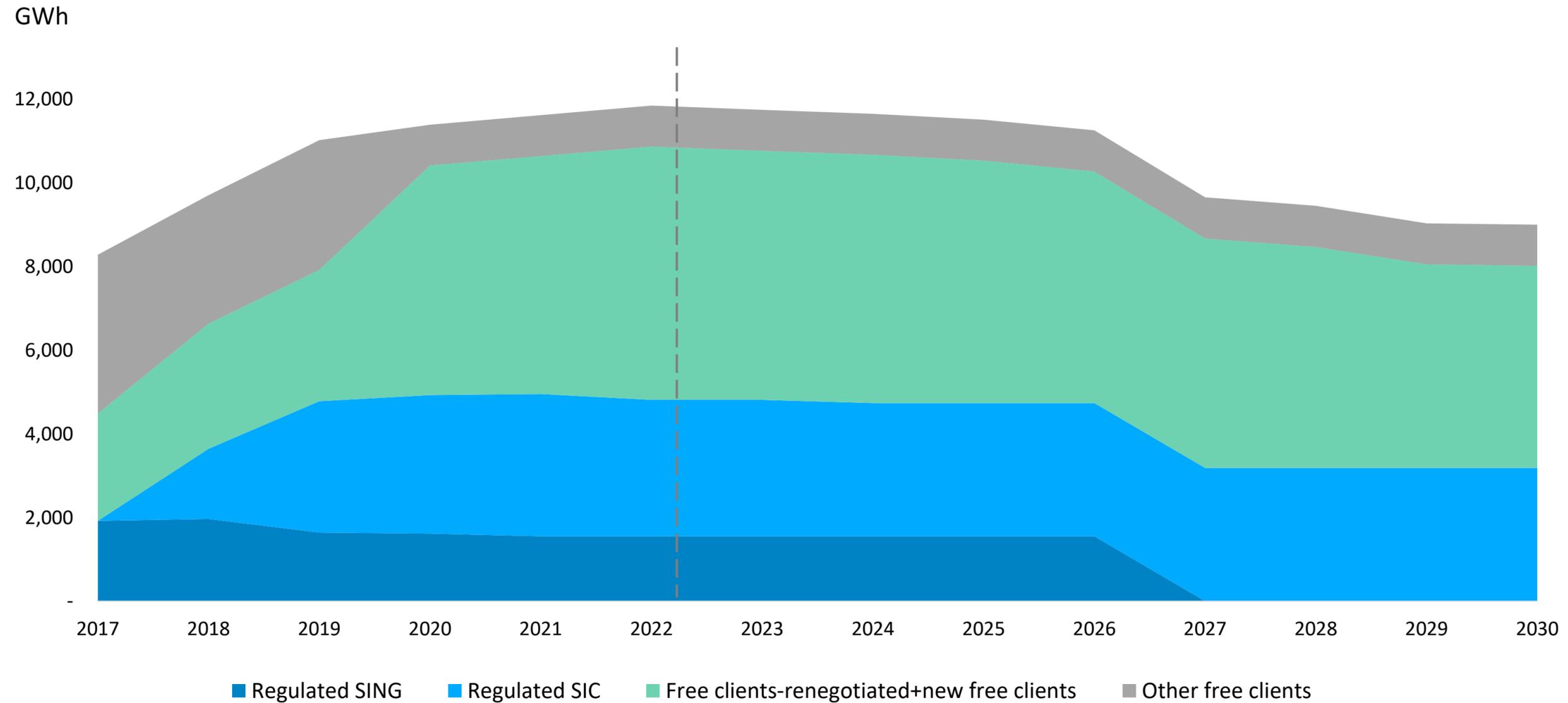


(\*) COD= Commercial operation date

(\*\*) U14 + U15 disconnection postponed to at least June 2022 at CNE's request

# Contracted demand: our vision through 2030

Renegotiated PPAs (extended lives / decarbonized tariffs) and new green corporate PPAs



Source: ENGIE Energía Chile - Average expected demand under existing contracts

# Drought and high fuel prices posing continued challenges

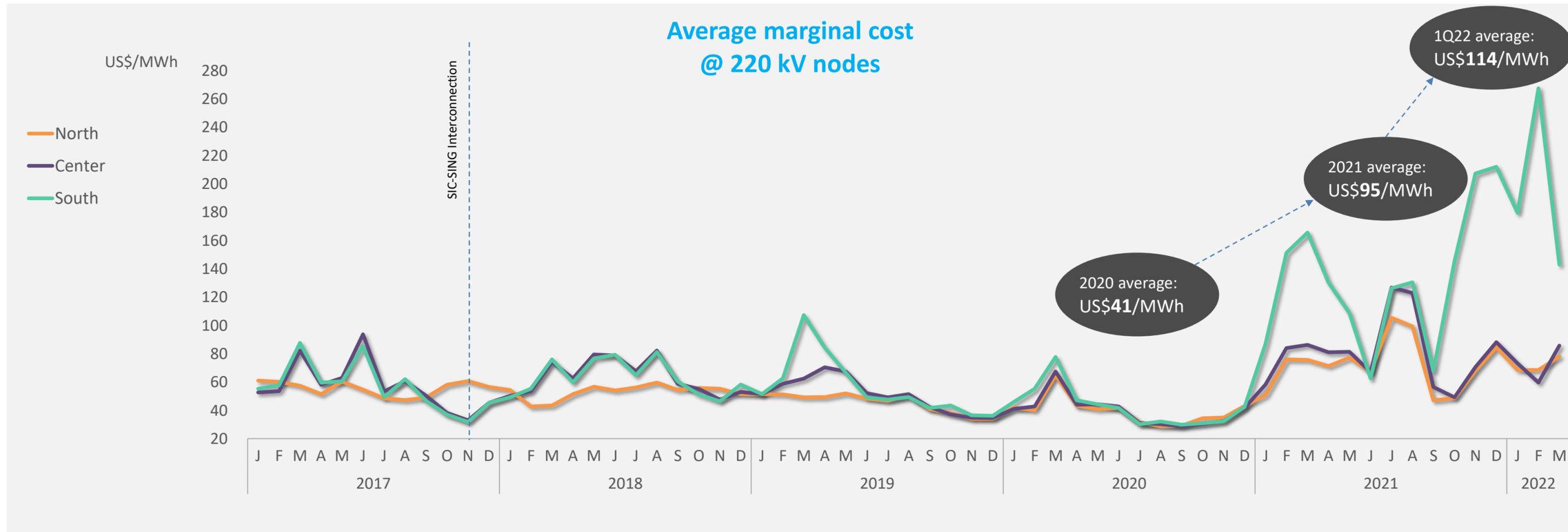
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	2Q20	3Q20	4Q20	1Q21	LTM 03-21	2Q21	3Q21	4Q21	1Q22	LTM 03-22	Var.
Operating revenues (MUSD)	322.0	338.7	365.3	332.3	<b>1,358.3</b>	388.5	365.7	383.4	421.8	<b>1,559.4</b>	15%
EBITDA (MUSD)	103.0	135.7	117.5	66.0	<b>422.2</b>	121.7	55.6	71.2	68.5	<b>317.0</b>	-25%
EBITDA margin (%)	32.0%	40.1%	32.2%	19.8%	<b>31.1%</b>	31.3%	15.2%	18.6%	16.2%	<b>20.3%</b>	-10.8 pp
Net income (MUSD)	40.6	57.1	40.3	(17.6)	<b>120.4</b>	47.6	8.7	8.7	3.8	<b>68.8</b>	-43%
One-off items (MUSD)	0.0	0.0	(7.5)	(30.9)	<b>(38.4)</b>	(5.0)	(0.3)	0.0	(2.8)	<b>(8.1)</b>	-79%
Net income – before one-off items (MUSD)	40.6	57.1	47.8	13.3	<b>158.8</b>	52.6	9.0	8.7	6.7	<b>77.0</b>	-52%
Net debt (MUSD)	772.3	808.6	799.0	833.0	<b>833.0</b>	912.3	1,113.5	1,044.3	1,224.5	<b>1,224.5</b>	47%
Spot energy purchases (GWh)	821	1,079	1,668	932	<b>4,500</b>	716	375	1,215	999	<b>3,305</b>	-27%
Contracted energy purchases (GWh)	125	126	126	122	<b>499</b>	135	189	265	561	<b>1,150</b>	130%
Physical energy sales (GWh)	2,785	2,786	2,881	2,850	<b>11,302</b>	2,966	2,990	2,923	2,962	<b>11,841</b>	5%
Average realized price (USD/MWh)	98	103	104	101	<b>102</b>	115	109	122	123	<b>117</b>	16%

- EBITDA affected by higher marginal costs due to drought, unavailability of thermal plants and extremely high fuel prices
- 5% physical energy sales increase mainly due to increased demand from mining clients
- 16% average realized price increase reflecting rising CPI and fuel prices
- Lower spot energy purchases; 130% increase in back-up PPAs w/other generation Co's to mitigate exposure to spot market
- Net income impacted by upfront recognition of financial expense on the sale of regulated receivables

# Highest marginal costs in +5 years

Extreme drought, unprecedented fuel prices  $\Rightarrow$  high spot prices



Marginal costs or spot prices have risen due to lower hydro generation and escalating fuel prices.

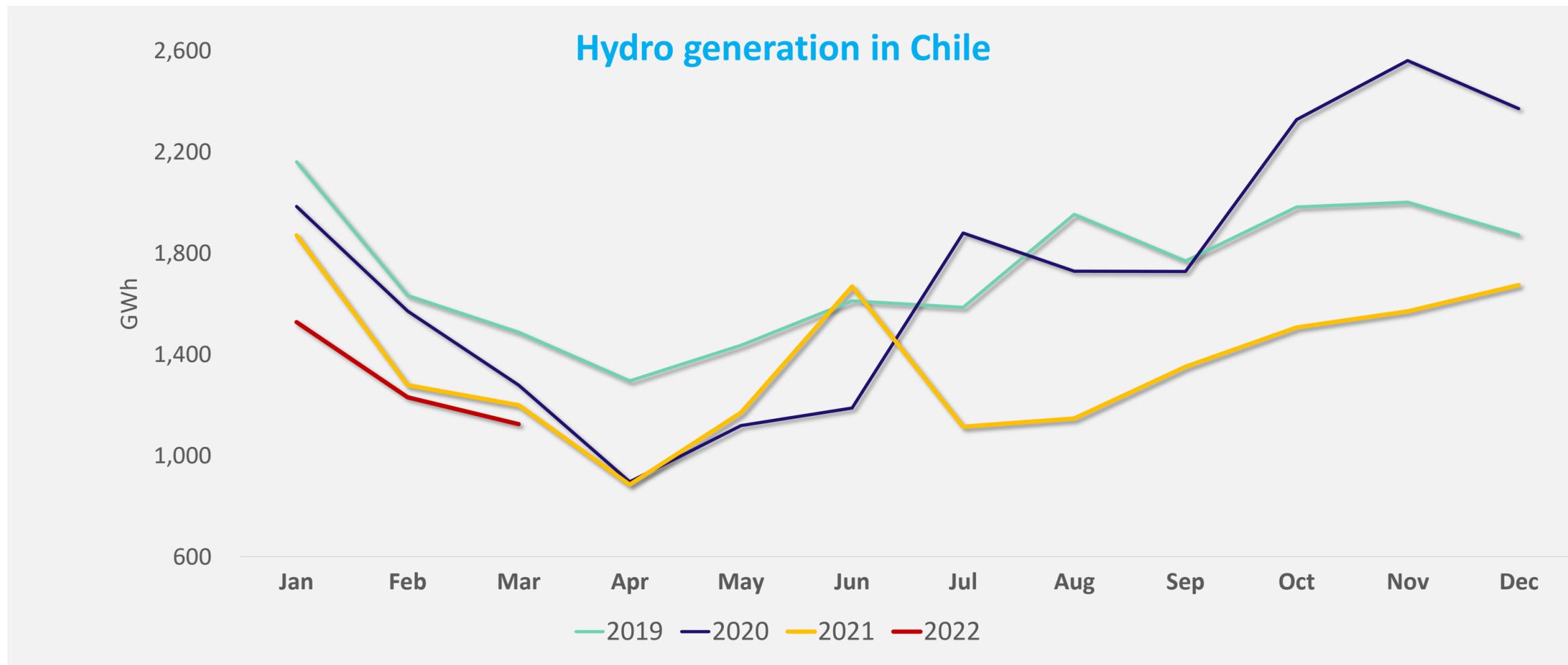
Prices at the southern Puerto Montt node (~ 6% of EECL's energy withdrawals) have soared given low levels at the Chapo reservoir and transmission bottlenecks

2.1 TWh of back-up PPAs with other generation companies provide an effective hedge against marginal costs fluctuations

Argentine gas imports have contributed to alleviate the pressure on marginal costs. Daily imports for ~6 million cubic meters per day  $\approx$  1,200 MW-avg/day.

# Apr.21-Mar.22 – One of driest in 60+ years

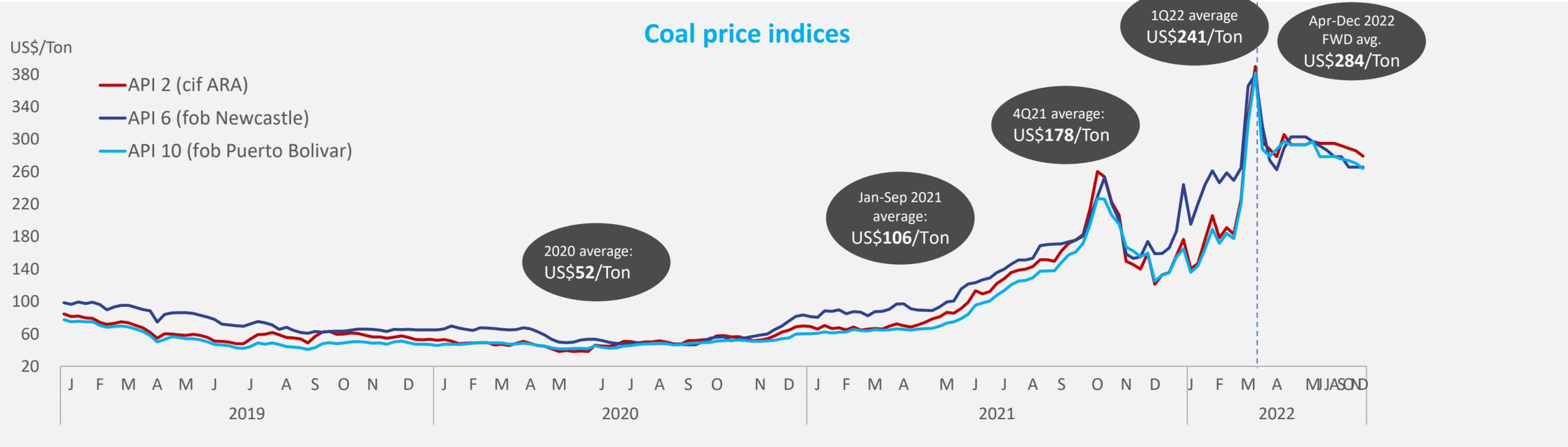
Lower hydro generation increases reliance on fossil fuels to secure power supply



Apr-21 – Mar-22 hydrological year: ~96.8% exceedance probability; i.e., among the driest in more than 60 years.

Hydraulic generation fell 20% in 2021 compared to 2020, an already dry year, and 11% in 1Q22 compared to 1Q21.

# Coal prices hitting all-time highs

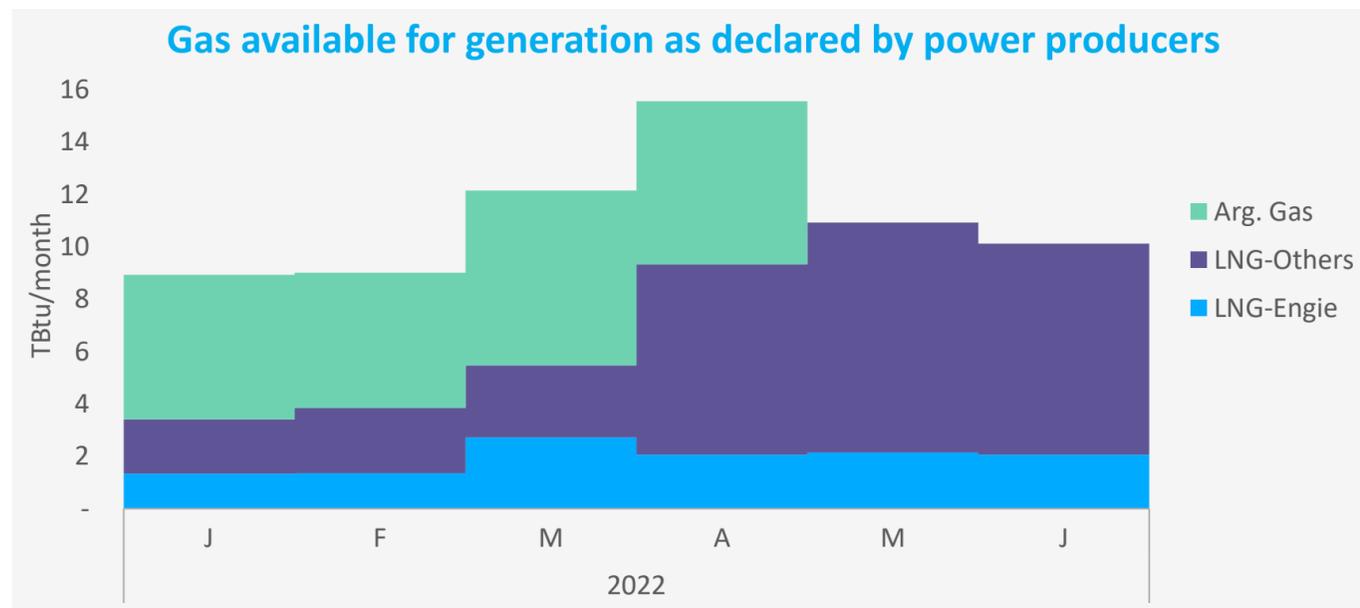
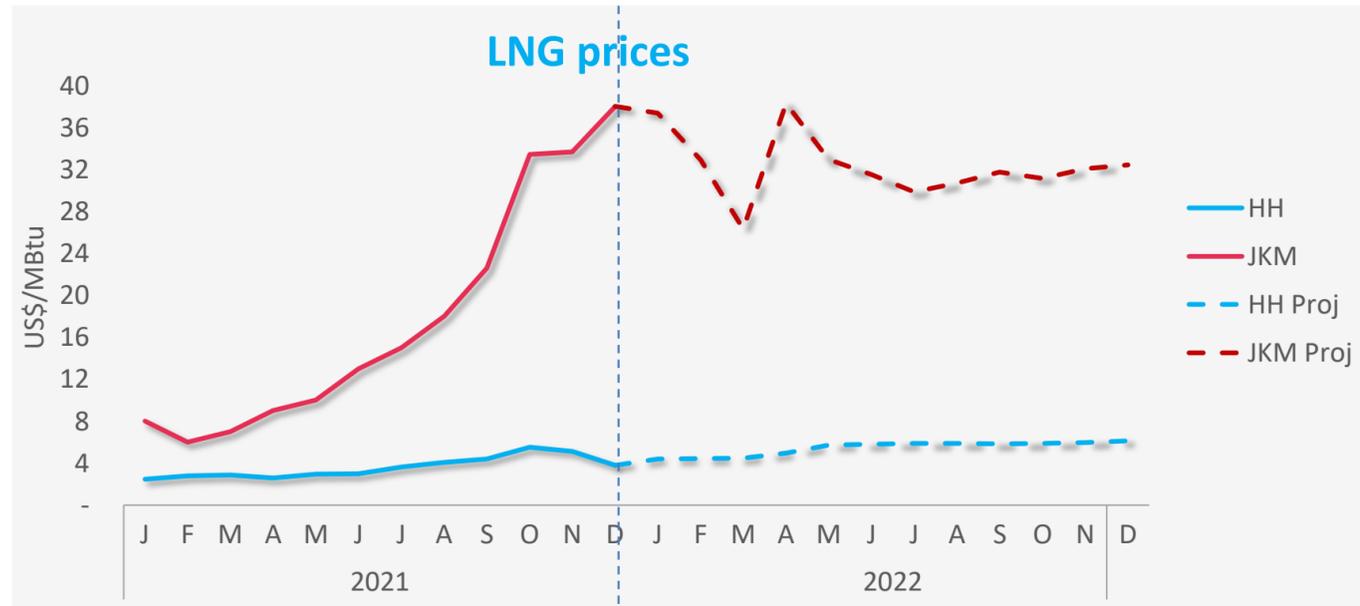


## Rising coal prices increased amid the world's energy transition and the Russia-Ukraine conflict

- Demand recovery from the pandemic
- Reduced investment in coal mining expansion projects due to climate policies
- Production problems with producing countries prioritizing domestic supply: H&S issues in China, export bans in Indonesia, disruptions in Colombia
- Gas has become scarce and expensive due to demand increases for the energy transition and sanctions imposed on Russia
- Quick intervention by Chinese government to balance the market has prevented prices from rising further

# LNG prices at all-time highs

Rising demand due to geopolitical conflict and suitability for energy transition



## LNG world markets:

- COVID-19-containment measures led to record low spot LNG prices in May 2020 and delays in gas field maintenance and new investment
- Global demand has surged since then due to the end of confinement measures and preference of gas over coal for the energy transition
- The supply-demand imbalance, aggravated by the Russia-Ukraine war, has led countries to struggle to re-build stocks and secure energy supply
- The trend to move away from fossil fuels towards greener energy supplies has hindered producers' ability to quickly deliver more supply

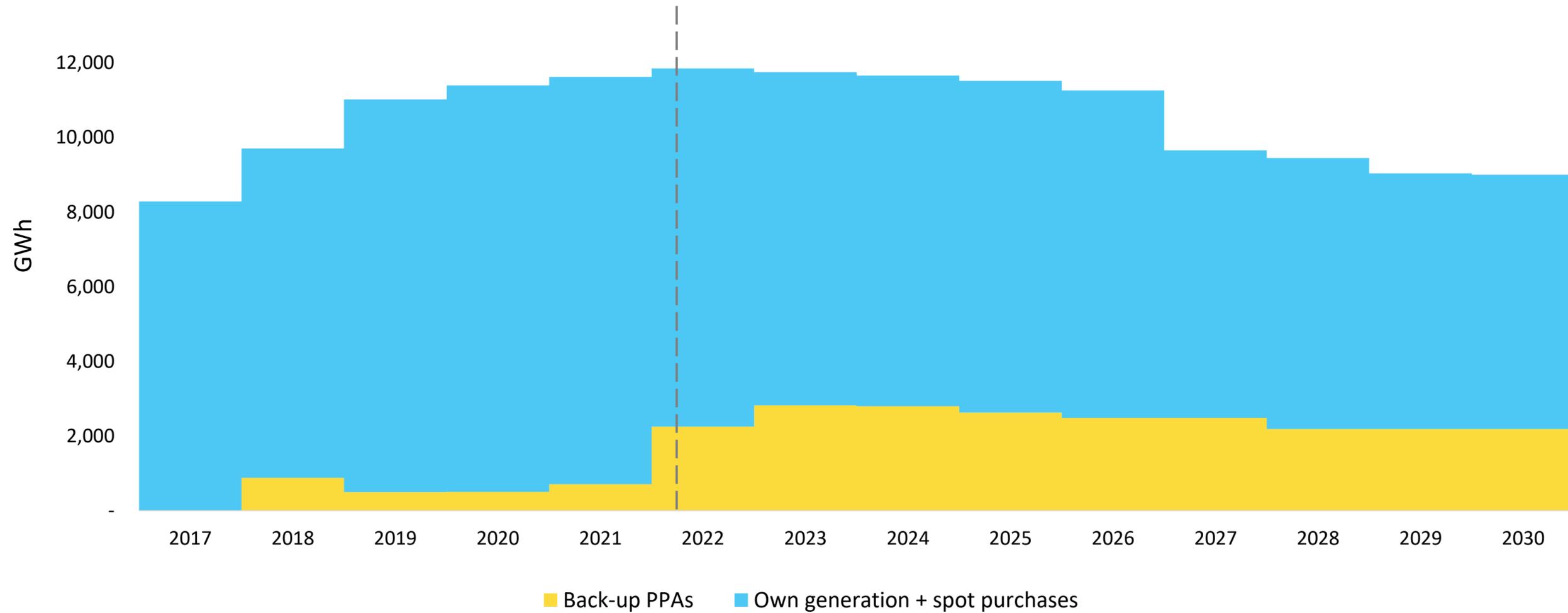
## LNG and natural gas in Chile:

- ENGIE has long-term supply contracts indexed by Henry Hub (23.7 TBtu p.a.). ENGIE accounted for 42% of LNG generation in 1Q22
- Local generation companies (ENEL, Colbún, ENGIE and EDF) have secured spot LNG shipments to reduce the risk of power shortfalls, although no spot purchases are planned for 2022
- Argentine gas supply on interruptible terms returned in August 2021, representing 50% of gas supply in 4Q21 and 54% in 1Q22. Argentina has declared its intention to continue delivering gas to Chile, but no contracts have been signed to date

# Managing supply risk

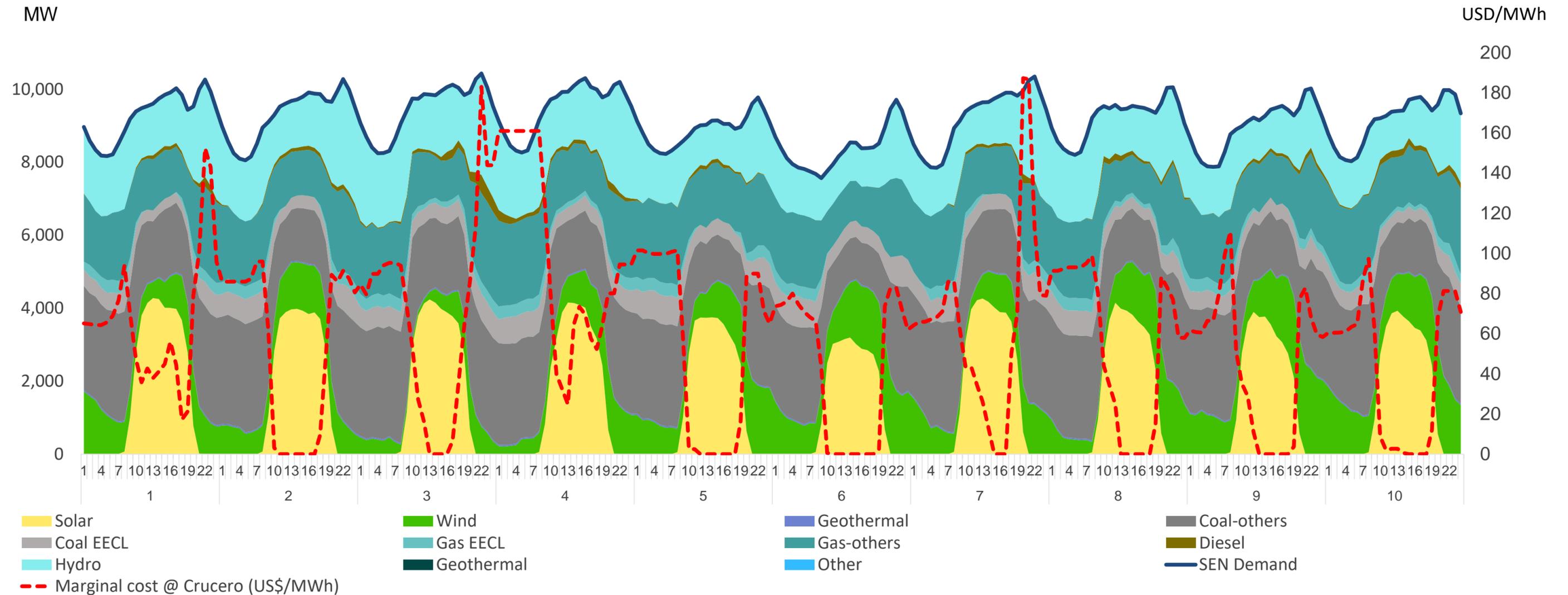
Back-up PPAs, increasing renewable production, securing gas supply

Back-up PPAs sufficient to supply ~20% of contracted demand in 2022 and ~25% starting 2023



# 1Q22: High and volatile marginal cost

A 10-day real example in the SEN grid (March 1 to 10, 2022)



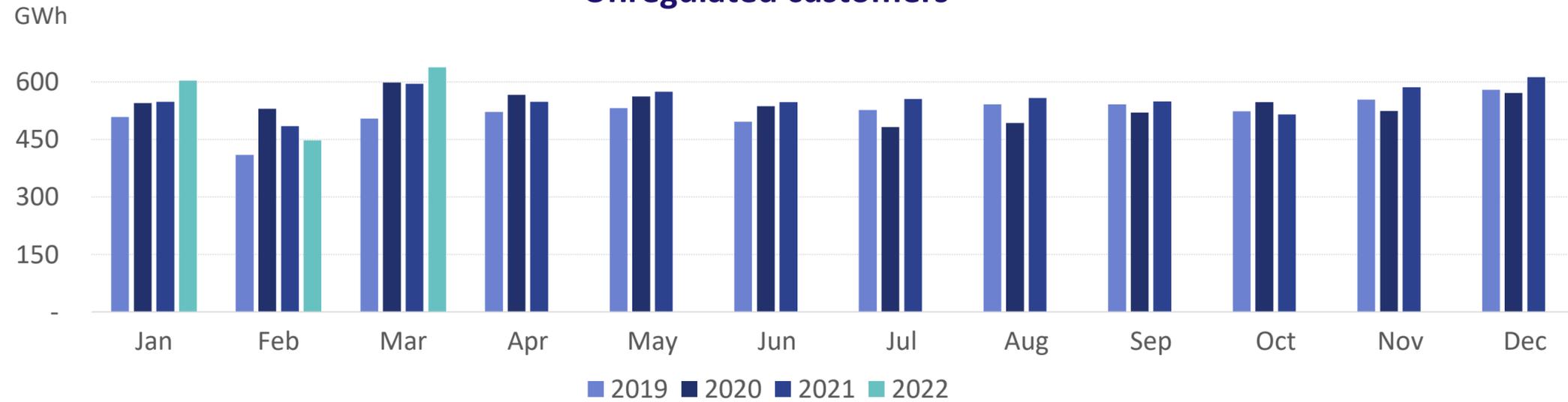
- High, volatile marginal costs due to (i) low hydrology, (ii) lower than usual availability of coal-fired plants (failures and delayed maintenance schedules), (iii) steep increase in coal and LNG prices worldwide with rising freight costs, and (iv) transmission congestions.

(\*) Solar generation in night hours corresponds to the Cerro Dominador CSP.

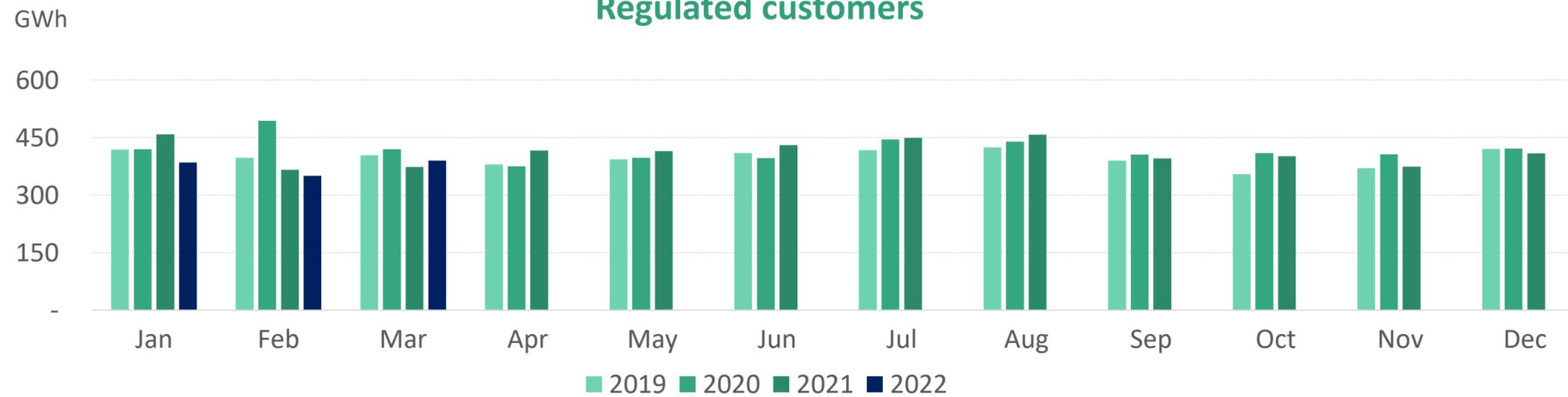
# Physical sales evolution

Strong demand from unregulated clients. Slower regulated customer sales due to lower pro-rata and maturity of 175 GWh regulated PPA at YE 2021

### Unregulated customers



### Regulated customers



# Demand met with generation and energy purchases

Supply curve – 1Q22

15

US\$/MWh

200

150

100

50

0

Average monomic price  
**124 USD/MWh**

Average fuel & electricity purchase cost  
**98 USD/MWh**

1Q21: 101 USD/MWh

1Q21: 66 USD/MWh

SUFFICIENCY CAPACITY & OTHER FIXED COSTS

Renewables  
224 GWh

Coal (IEM)  
326 GWh

Spot energy purchases + Back-up PPAs  
999 GWh + 561 GWh

Coal (CTA+CTH)  
352 GWh

LNG (CTM3-U16)  
331 GWh

Coal  
159 GWh

Total energy available before transmission losses = **2,952 GWh**

Coal units to be decommissioned			
Unit	MW	Date	% 1Q22 supply
U14-U15	268	Jun-22(*)	2.1%
CTM1-CTM2	334	Dec-24	3.3%

(\*) U14 + U15 decommissioning postponed until at least June 2022 at the CNE's request for system security reasons

Average realized monomic price, spot purchase costs and average cost per MWh based on EECL's accounting records and physical sales per EECL data.

Average fuel & electricity purchase cost per MWh sold includes fuel costs, LNG regasification cost, green taxes, sufficiency capacity, self consumption & transmission losses

Sufficiency capacity provision amounted to US\$6.5/MWh; the sum of other system and fixed costs, including ancillary services, averaged US\$1.8 per each MWh withdrawn by EECL to supply PPA demand

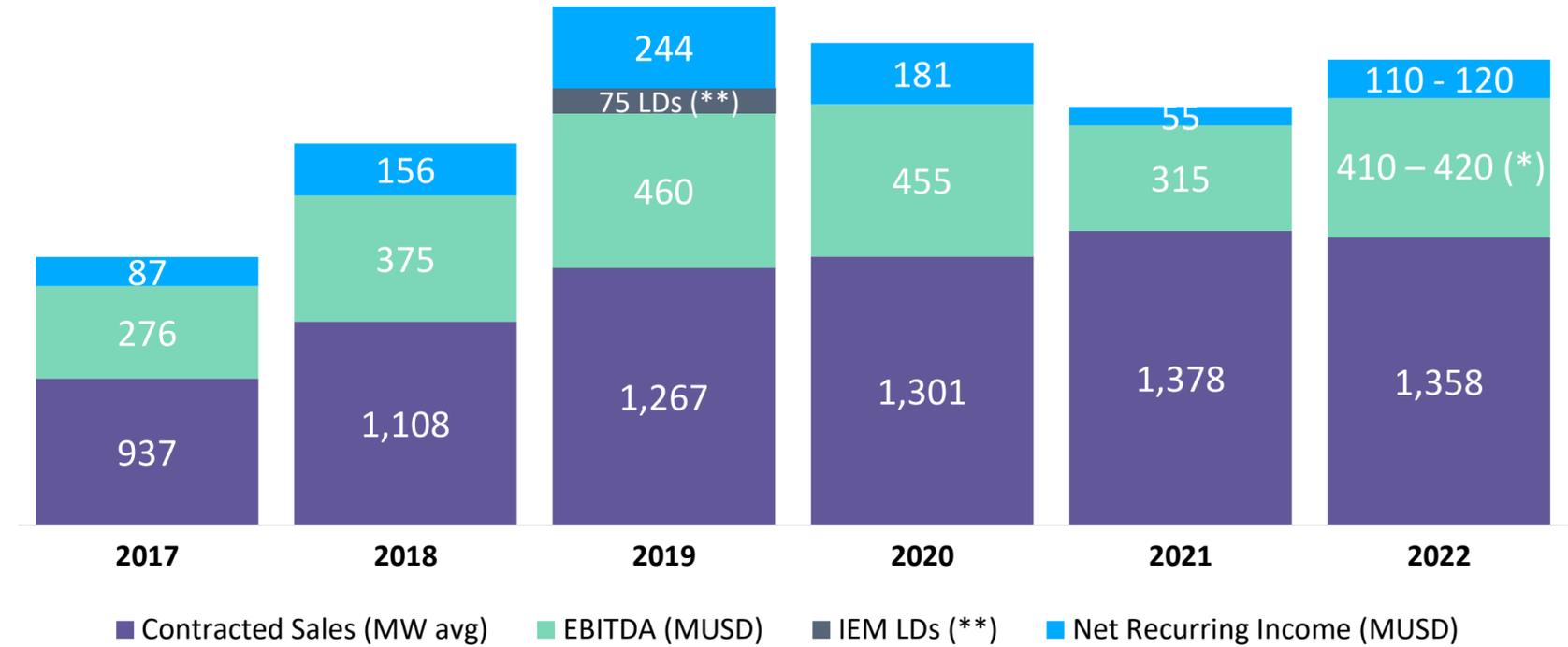
27-Apr-2022

# Our guidance

Continued challenges could prevent fulfillment of 2022 guidance despite new renewables and increased back-up PPA volumes

## 2022 guidance

- Dry conditions to continue through 2022
- Coal and gas prices to remain high
- + New renewables: Full-year operation of 265 MW + 269 MW in 2H22
- + Back-up supply PPAs to triple to 2.1 TWh in 2022 (0.7 TWh in 2021)
- + Increased Argentine gas supply to central Chile
- + Thermal plant closures deferral => back-up supply

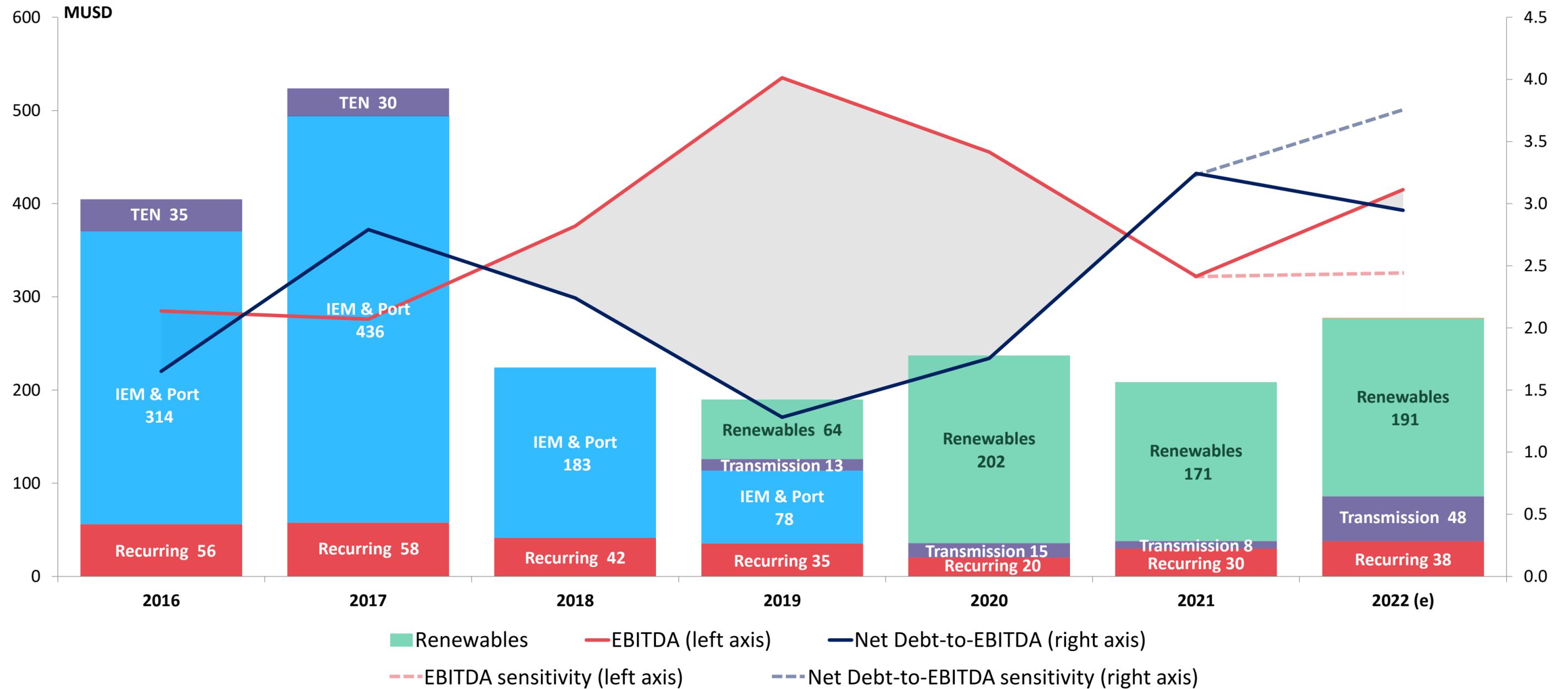


EBITDA sensitivity in function of hydrology and coal prices in millions of USD

Exceedance probability →	P-90	P-95
coal prices ↓		
US\$ 200 / Ton	-50	-60
US\$ 250 / Ton	-80	-90

(\*) 2022 guidance provided before outbreak of Russia-Ukraine war  
 (\*\*) 2019 EBITDA includes US\$ 75 million of liquidated damages

# ND/EBITDA could temporarily rise above 3.5x in 2022



(\*) Recurring CAPEX includes maintenance expenditures and upgrade investing in transmission assets  
 (\*\*) Renewables includes the first phase of the transformation plan (1GW): (i) the projects under construction; (ii) the acquisitions of the Los Loros & Andacollo PV plants in 2019 and Eólica Monte Redondo in 2020, (iii) wind projects in advanced stage of development

An aerial photograph of ocean waves crashing onto a sandy beach. The water is a deep blue-green, and the waves are white with foam. The sand is a light tan color. A large teal square is overlaid on the left side of the image, containing the number '2' and the text 'Our transformation'.

2

# Our transformation

# Our transformation

A four-track road

## Greening existing corporate PPAs

Restructuring 800 MW/y of long-term corporate PPAs with mining customers

## Closing Old Coal Units

Closing 0.8 GW of coal power plants between 2019 and 2024

## Converting Newer Coal Units

Remaining 3 coal power plants with 0.7 GW capacity shifting to biomass and natural gas

## Developing more Wind and Solar

2GW of wind and PV

## POSITIONED FOR A PROFITABLE RENEWABLE TRANSFORMATION:

An organic transformation of EECL represents the best path in terms of value protection and implementation feasibility.

# Greening existing corporate PPAs

75% of mining PPAs transformed: strong long-term relationships for more sustainable mining



Sound portfolio with average remaining life of 10 years

Transformed PPAs:  
4.8 TWh

236 MW

200 MW

100 MW

110 MW



Minera Centinela  
186MW  
Antucoya  
50MW



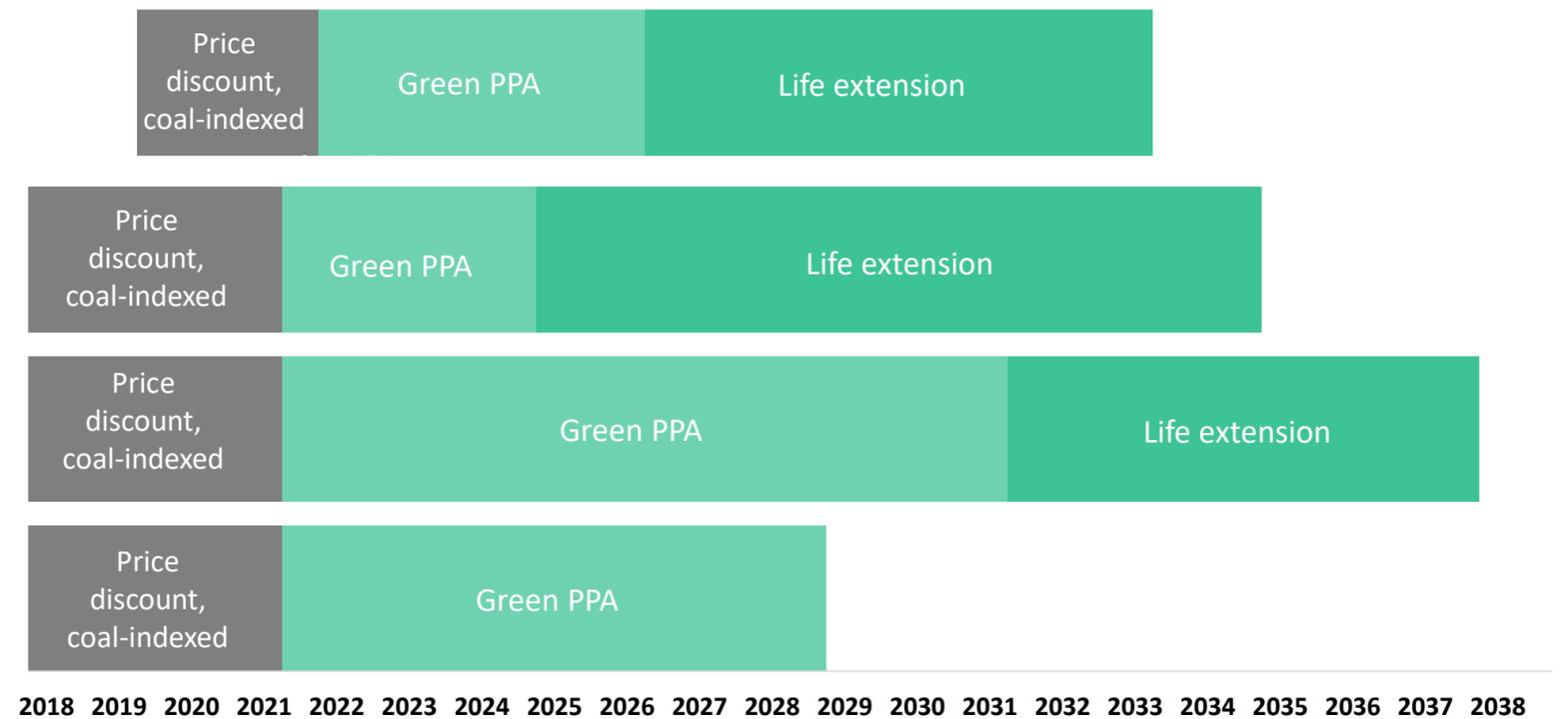
Chuqui  
200MW



Alto Norte  
50MW  
Lomas Bayas  
50MW



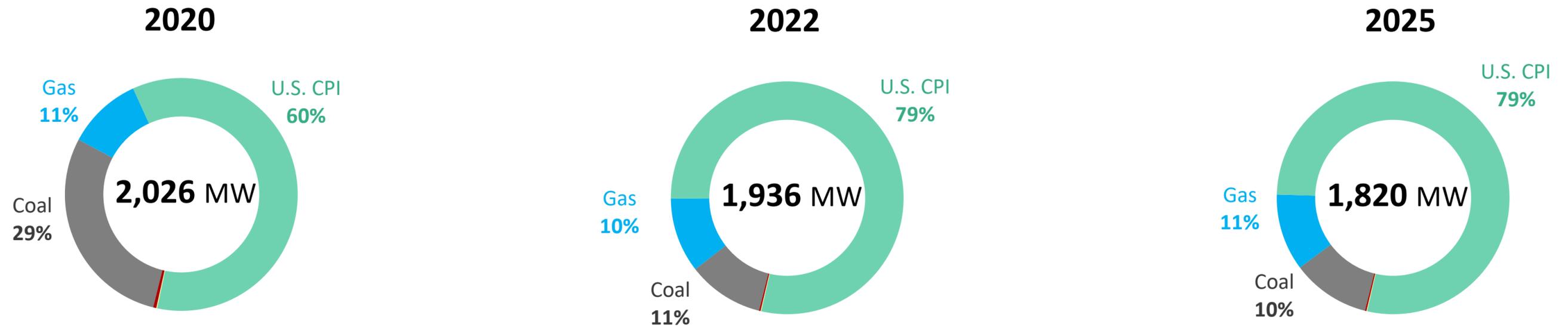
El Abra  
110MW



# Greening our PPA portfolio

Shifting away from coal-price indexation

Indexation applicable to contracted electricity and capacity sales (\*)



## Free clients' PPAs: Tariff adjustment every month

- Energy tariffs adjusted by indices agreed to in the PPA
- Capacity tariff per node price published by the National Energy Commission ("CNE")

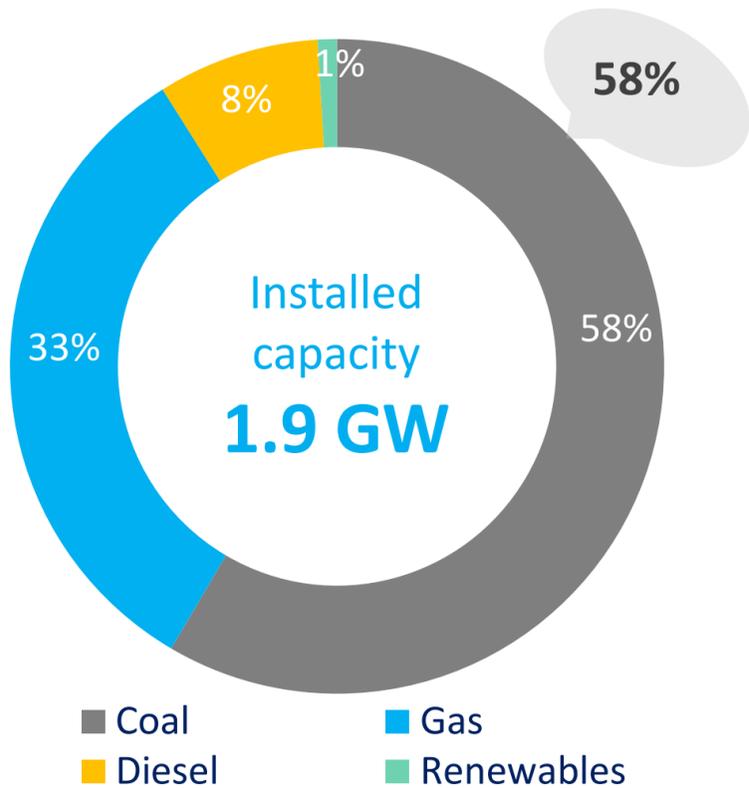
## Distribution company PPAs: Tariff adjustment every 6 months

- Energy tariff north SEN: ~40% US CPI, ~60 % Henry Hub gas price:
  - Based on average HH reported in months n-3 to n-6
- Energy tariff center-south SEN: ~66.5% US CPI, ~22% coal, 11.5% HH gas:
  - Based on average HH reported in months n-3 to n-8
  - Immediate adjustment triggered in case of any variation of 10% or more
- Capacity tariff per node price published by the National Energy Commission ("CNE")
- Actual collections under these contracts are subject to price stabilization mechanism

(\*) Contracted capacity under the contracts outstanding as of December 30, 2021.

# Generation portfolio transformation

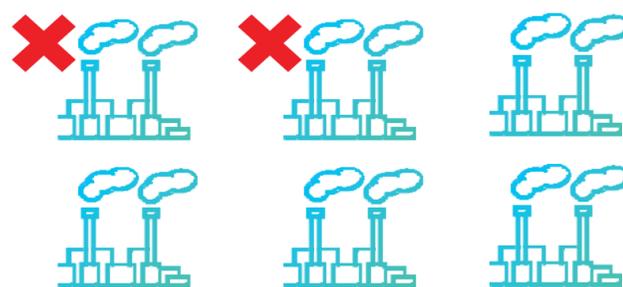
## 2018



### 2.0 GW Renewables



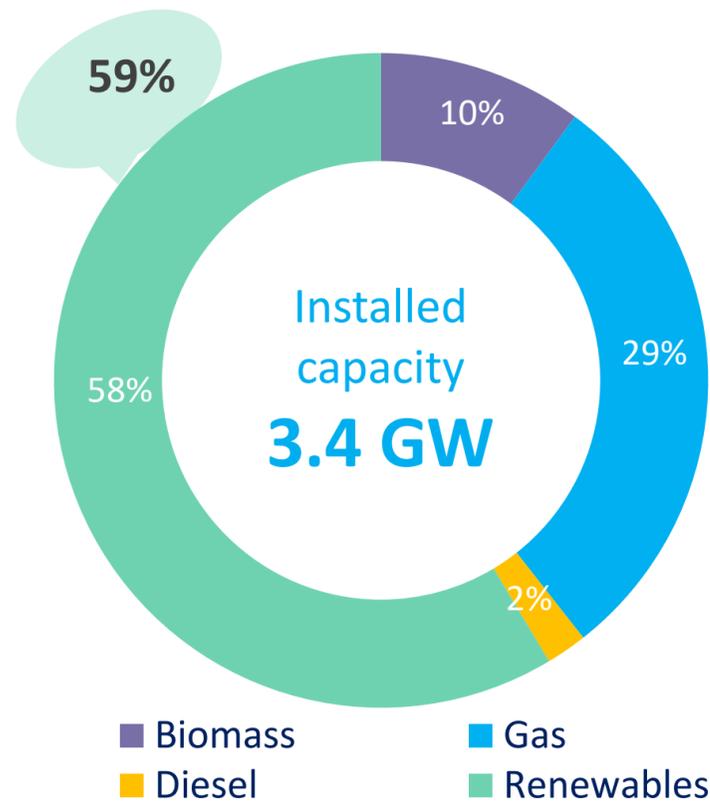
### 0.8 GW Coal disconnection



### 0.7 GW Conversion



## 2025



# Renewables acceleration

On our way to reach our energy transformation goals

0.7 GW in full production by 2022 plus 1.3 GW projects under development

	0.7 GW				1.3 GW
	2019	2020	2021	2022	2023-2026
<b>COD/YEAR (MW)</b>	46	82	265	268	1.3 GW
 <b>WIND</b>		48 MW Monte Redondo	151 MW Calama		1.1 GW Lomas Tal Tal P. Yolanda Others
 <b>SOLAR PV</b>	46 MWac Los Loros Andacollo		114 MWac Tamaya	268 MWac Coya Capricornio	0.2 GW Libélula P. Camarones BESS Coya
 <b>HYDRO</b>		34 MW Laja			
<b>CAPEX (MUSD) &amp; ACQUISITIONS</b>	64	202	171	191	1,300



# 151 MWac Calama wind farm

US\$160 million investment / COD: 29-Oct-2021

## In operation

- Main milestones:
  - 36 WTGs connected and generating
  - 160.3 GWh injected to SEN in 2021
  - 66.2 GWh injected to SEN in 1Q22
- Main contractors: Siemens Gamesa (WTGs) & GES (BOP)



# 114 MWac Tamaya solar PV plant

US\$ 84 million investment / COD: 14-Jan-2022

## In operation

- Main milestones:
  - 100% connected to the grid since 22-Nov-21
  - 57.1 GWh injected to the SEN in 2021
  - 82 GWh injected to the SEN in 1Q22
- Main contractors: Trina Pro (trackers), Sungrow (inverters), Inneria (BOP construction staff)



# 88 MWac Capricornio solar PV plant

US\$ 92 million investment / Scheduled energization: 2Q22 / COD: 3Q22

## Global advance: 98.41%

- Main milestones:
  - Substation energized 8-Mar-22
  - Tracker reinforcements: most on site
  - Post installation @ 97%
- Main contractors: Trina Pro (trackers), Sungrow (inverters), Inneria (BOP), EMEC (HV connection)



# 180 MWac Coya solar PV plant

US\$ 148 million investment / Energization: 3Q22, COD: 4Q22

## Global advance: 79.10%

- Main milestones:
  - PV Park: All containers w/equipment shipped (411 units in transit / 211 in Chile) Power transformer installed
  - Substation energization expected for May-22
- Main contractors: Siemens-Ingcoz (HV connection), OHL (BOP), Sungrow (inverters), Soltec (trackers), VSun (panels)



# Securing land concessions for the development of renewable projects

Slots awarded in 2021 with excellent potential for hybrid projects

## Pampa Fidelia and Pampa Yolanda

- Two land-use concessions in Taltal (Antofagasta) awarded in public auction
- Potential to develop hybrid projects, with up to 1.45 GW capacity:
  - Up to 560 MW Wind
  - Up to 636 MWac PV
  - Up to 255 MW BESS (up to 6 hour storage)



# Environmental permit requests

Preparing the ground for future projects

## VIENTOS DEL LOA

Approved RCA<sup>(1)</sup>

- Wind farm 20 km. SE Calama
- 204.6 MW potential capacity
- 33 turbines x 6.2 MW each
- 26.5 km. 220 kV T Line to Calama SS

## LOMAS DE TALTAL

Approved RCA

- 353.4 MW wind farm in Taltal-Antof.
- 57 turbines x 6.2 MW each
- Underground line to Lomas de Taltal lifting SS + 20 km 220 kV T Line to Parinas SS

## LOMA VERDE

EIA<sup>(2)</sup> under assessment

- Wind farm – Frutillar-Llanquihue
- 173.6 MW potential capacity
- 28 turbines x 6.2 MW each
- 13.8 km 220 kV T Line to Frutillar Norte SS

## PAMPA CAMARONES 2

EID<sup>(3)</sup> submitted

- Up to 300 MW PV plant Tarapacá region
- Bifacial PV panels + 180MW BESS (up to 6 hr. storage)
- Connection to future Roncacho SS

## BESS COYA

Pertinence letter submitted

- Up to 100MW / 600 MWh battery energy storage system

## TRANSMISSION

EID<sup>(3)</sup> submitted / approved

- Roncacho + La Negra substations and Antofagasta by-pass

## LIBÉLULA PV

EID<sup>(3)</sup> submitted

- 199.2 MWac PV – bifacial panels
- 80MW/480MWh storage system

## IEM + CTA-CTH CONVERSION

EID<sup>(3)</sup> approved

- IEM: 377 MW coal to gas
- CTA + CTH: 355 MW coal to biomass



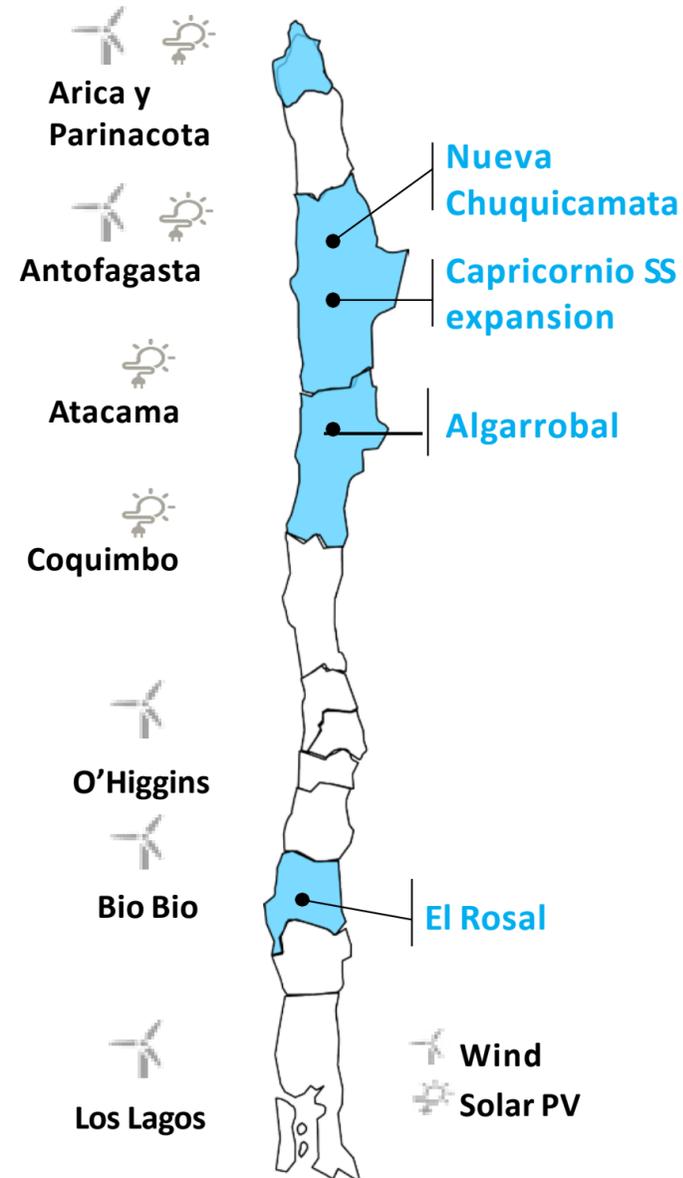
(1) RCA = Resolución de Calificación Ambiental => Environmental authority's qualification of the Project's impact following the review of the EIA or EID

(2) EIA = Environmental Impact Assessment (Estudio de Impacto Ambiental)

(3) EID = Environmental Impact Declaration (Declaración de Impacto Ambiental)

# National / zonal transmission projects completed

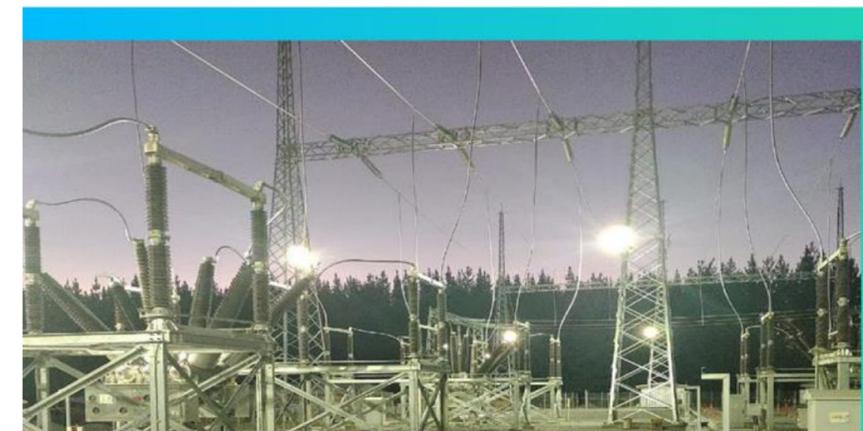
US\$2.4 million annual revenue (VATT) / US\$41.5 million CAPEX



**Nueva Chuquicamata (National)**  
 Substation + 2 x 220 kV transmission line  
 Project completed / CEN recognition 06-Dec-2021



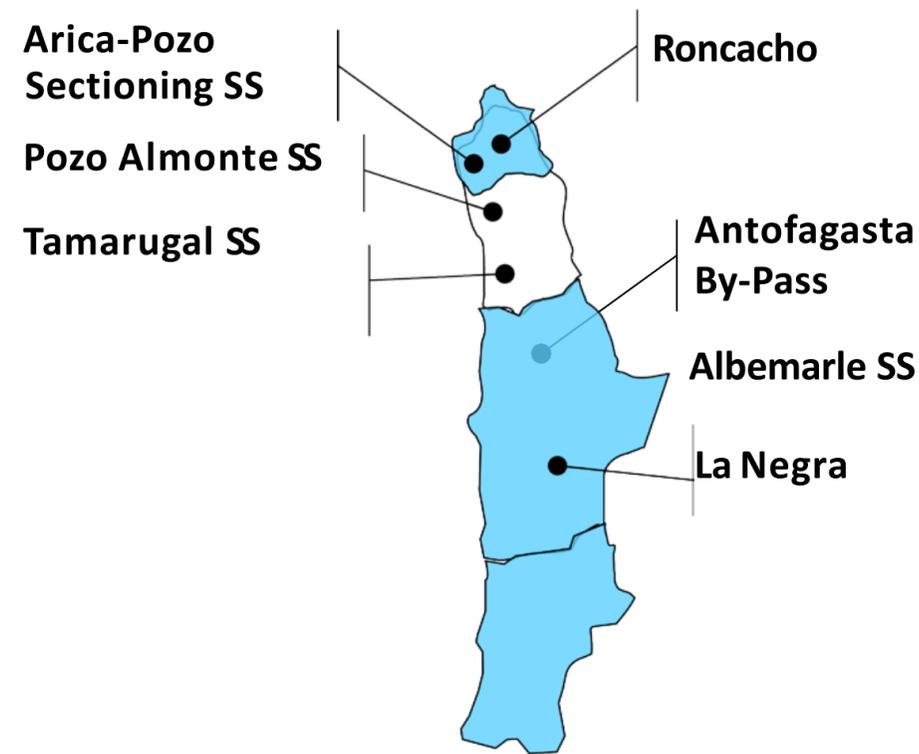
**Algarrobal (National)**  
 220 kV sectioning substation  
 Project completed / CEN recognition 06-Jul-2021



**El Rosal (National)**  
 220 kV sectioning substation Project  
 completed / CEN recognition 16-Mar-2021

# National / zonal transmission projects awarded

US\$ 5.3 million combined expected revenue p.a. (VATT) / US\$ 66 million CAPEX



## Antofagasta By-Pass

Zonal  
 Multi-circuit transmission line 2x110 kV,  
 1x220 kV.  
 COD St.1: 4Q23 St.2: 1Q25  
 Decree issued 23-Jan-21  
 EPC tender process to be relaunched  
 EID –Addendum #2 in preparation

## La Negra

Zonal  
 Substation + 2 x 220 kV transmission line  
 COD: 1Q24  
 Decree issued 23-Jan-21  
 Primary equipment: awarded to Siemens  
 Power transformer: awarded to Chint  
 EID: approved 13-Apr-22

## Roncacho Substation

National  
 220 kV sectioning Substation  
 COD: 2Q23  
 Decree issued 10-Jun-21  
 Basic and detailed engineering ongoing  
 Primary equipment awarded to Siemens  
 EID resolution expected for 2Q22

## Capricornio SS expansion

Zonal  
 220 kV sectioning substation  
 Project in standby  
 Negotiations with contractor ongoing

## Tamarugal SS expansion + 1x66 KV TL Pozo Almonte - Tamarugal

Zonal  
 Substation +1x66kV T.line  
 COD: 2Q23 TL / 4Q23 SS  
 Decree issued 1-Apr-21  
 Detailed engineering completed  
 EID to be re-submitted

## Arica - Pozo Almonte TL sectioning at Dolores SS

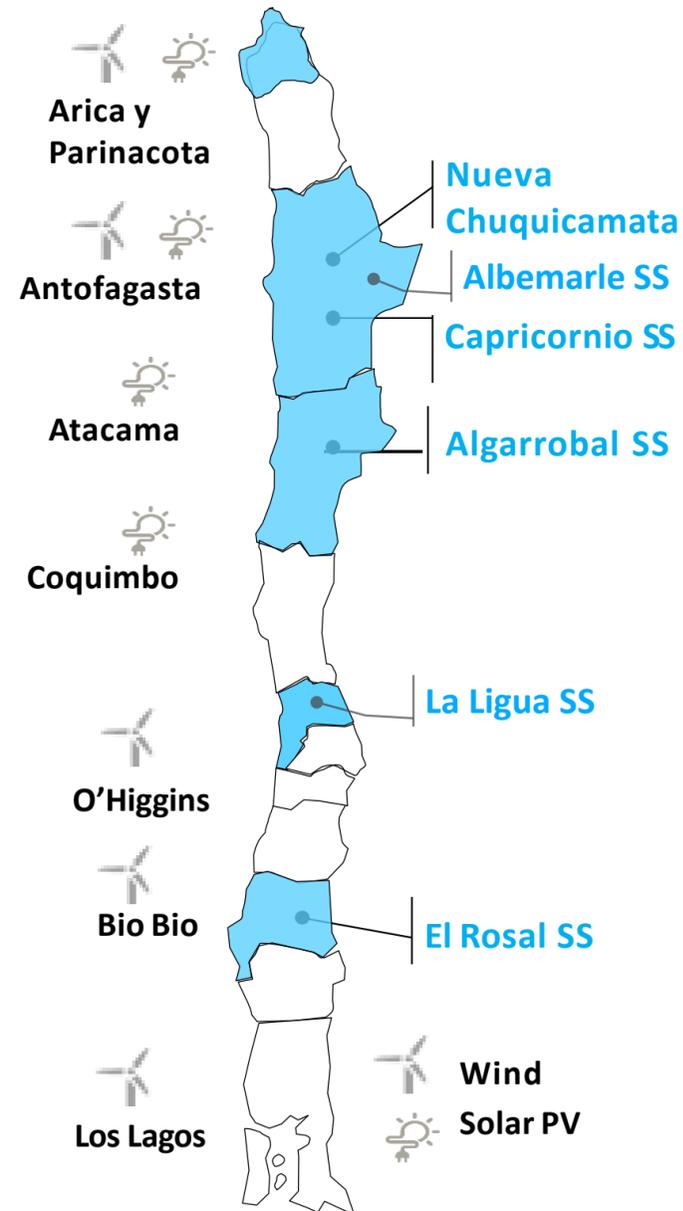
Zonal  
 110 kV sectioning substation  
 COD: 2Q23  
 Decree issued 1-Apr-21  
 Detailed engineering ongoing  
 EID Addenda #1 in preparation

## Pozo Almonte SS expansion

Zonal  
 110 kV Substation  
 COD: 3Q23  
 Decree issued 01-Apr-21  
 Detailed engineering ongoing  
 No new EID required per SEA

# National / zonal transmission projects

US\$44 million CAPEX



Source: Engie Energía Chile

## Albemarle West tap-off SS expansion

Zonal  
 220 kV/23kV Substation + 23kV T.Line +  
 23kV/13.8kV SS Private (BOOT contract)  
 SS: Civil works 69%  
 TL: foundations ongoing  
 COD: 2Q22

## Algarrobal SS Expansion (Cox Energy)

Zonal  
 220 kV substation expansion + bar enlargement  
 COD: 2Q23  
 Engineering concluded  
 EPC tender process ongoing

## La Ligua SS

Zonal  
 220 kV sectioning substation + 110 kV sectioning substation  
 Awaiting decree issuance  
 Land acquisition in process  
 Engineering: decision as to AIS vs GIS  
 EID: consultant tender process ongoing  
 COD: 1Q25

An aerial photograph of ocean waves crashing onto a sandy beach. The water is a deep blue-green, and the waves are white with foam. The sand is a light tan color. The overall scene is dynamic and natural.

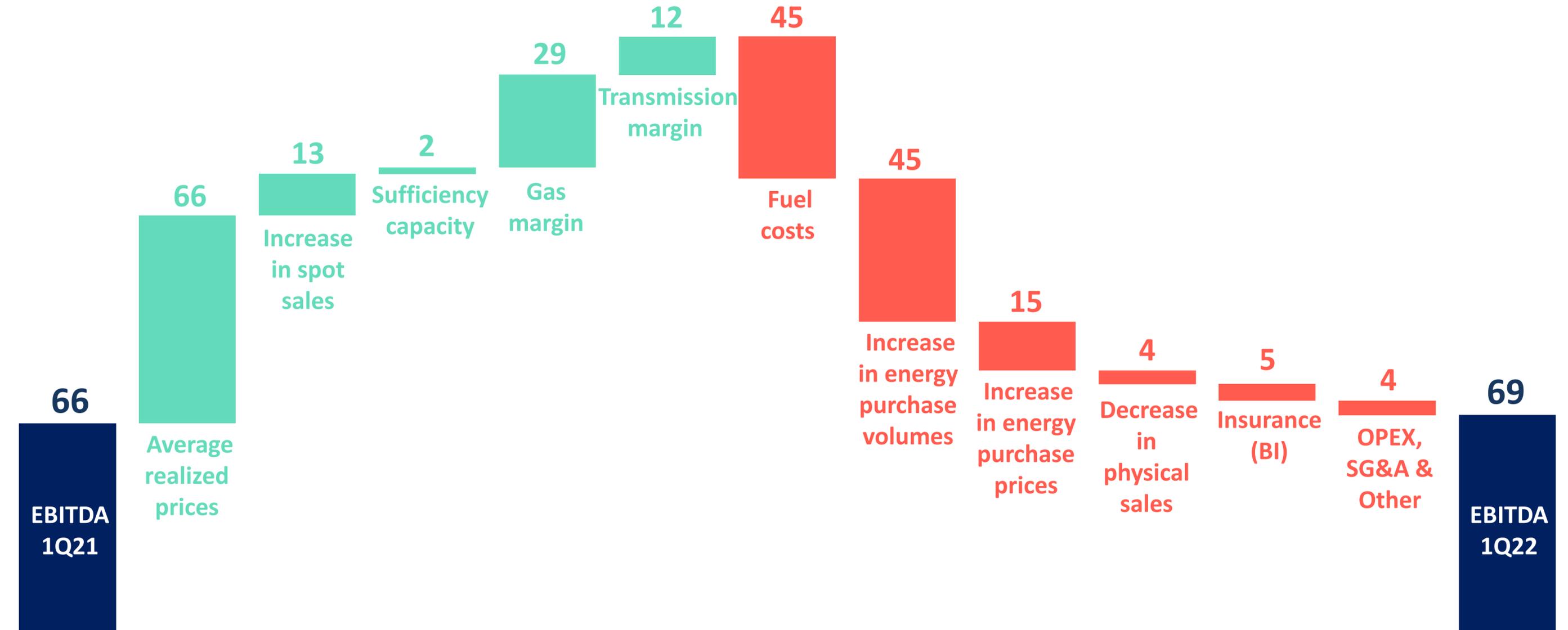
3

# Financial update

# EBITDA evolution

Flat EBITDA explained by higher marginal costs and higher fuel prices

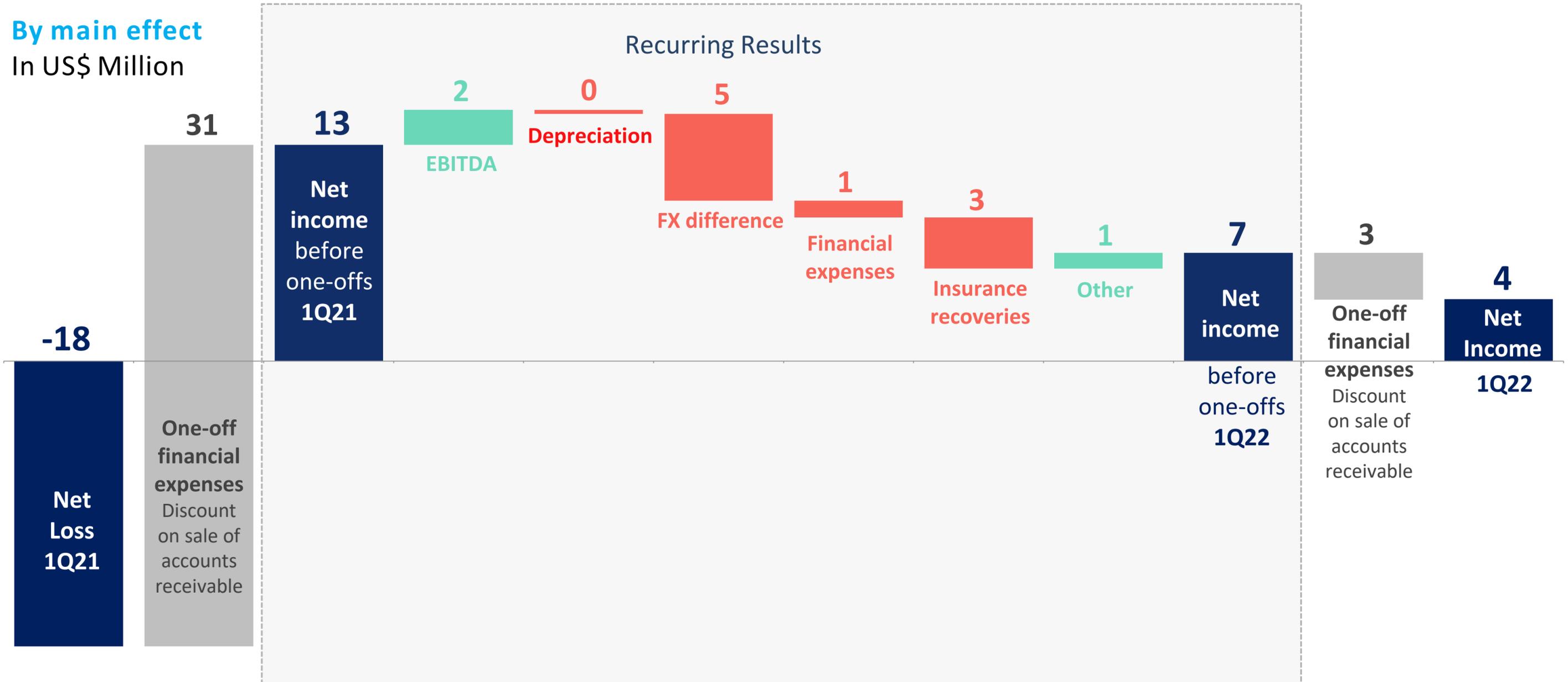
By main effect  
In US\$ Million



# Net income evolution

Operating margin under pressure and one-time financial expenses from sale of PEC receivables (\*)

By main effect  
In US\$ Million

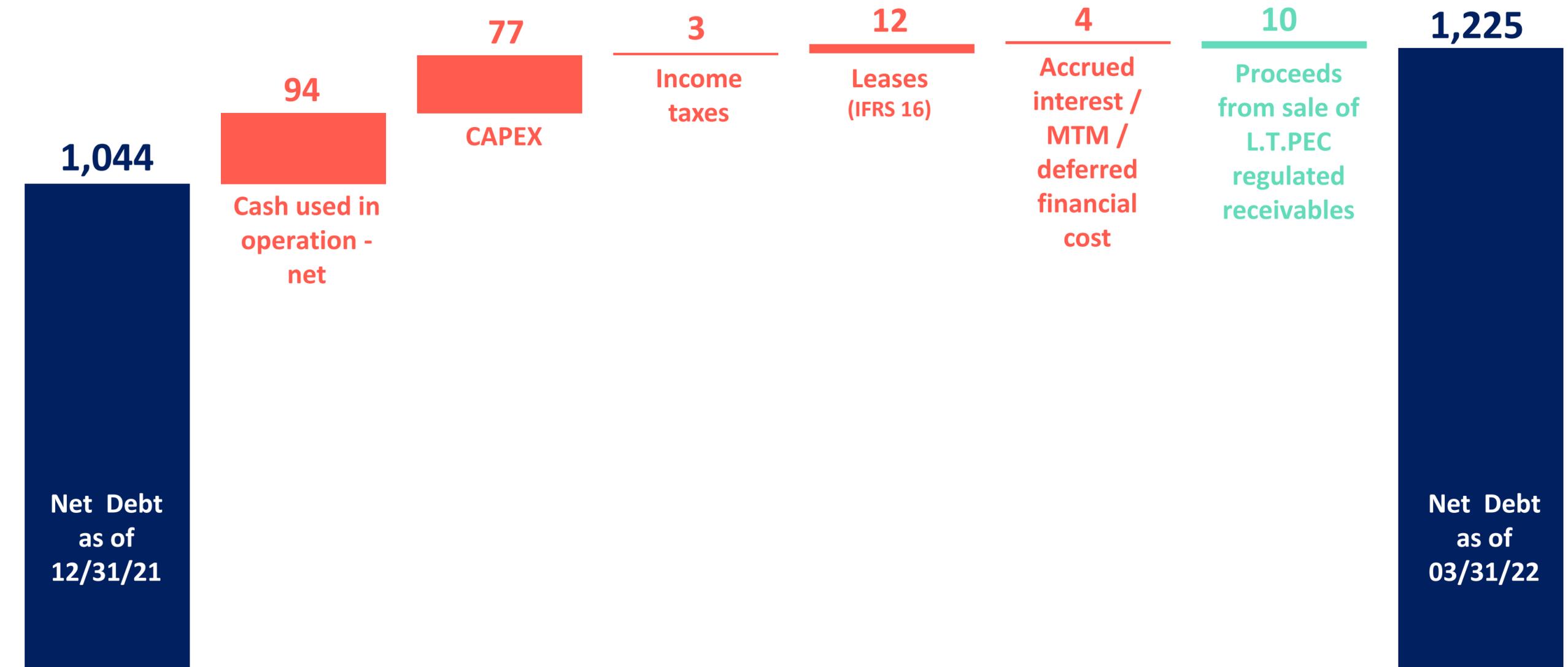


(\*) Long-term receivables from distribution companies resulting from the Price Stabilization Law enacted in 2019 to freeze tariffs to regulated clients.

# Net Debt evolution

Net debt increase mainly due to cash invested in CAPEX and operations

## Main cash flows In US\$ Million



# Financial structure

## Investment-grade ratings: BBB+/BBB

### International:

Fitch (Jun 2021): **BBB+ Stable**

S&P (Jan 2021): **BBB Stable**

### National scale:

Fitch (Jun 2021) **AA Stable**

Feller Rate (Dec 2021): **AA- Stable**

## Debt details

### US\$ 850 million 144-A/Reg S Notes:

3.40%, US\$500 million 2030 (YTM=4.647% at 03/31/22)

4.50%, US\$350 million 2025 (YTM=3.337% at 03/31/22)

### US\$130 million 1-yr. loans (Scotiabank, BCP, Santander)

### US\$125 million, 12-yr IDB/CTF loan facility

### US\$55 million 20-yr. financial lease w/TEN

for dedicated transmission assets

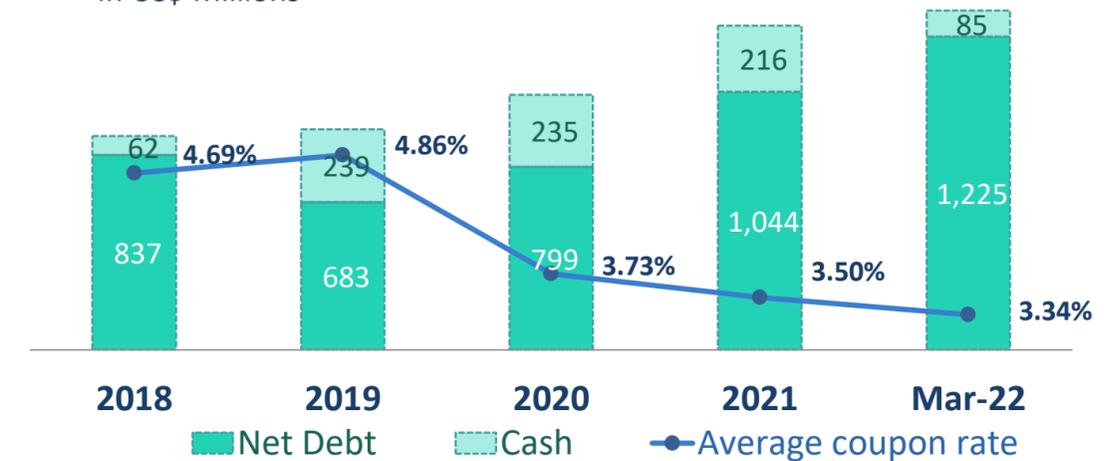
### US\$159 million financial leases per IFRS 16

## NET DEBT/EBITDA @ 3.86 X



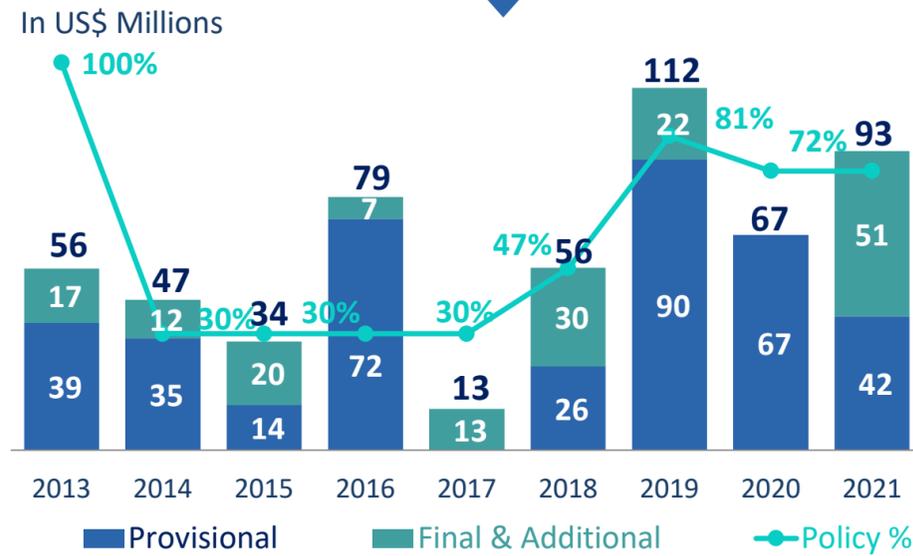
## DEBT LEVELS

In US\$ Millions



# US\$93 million dividends paid in 2021

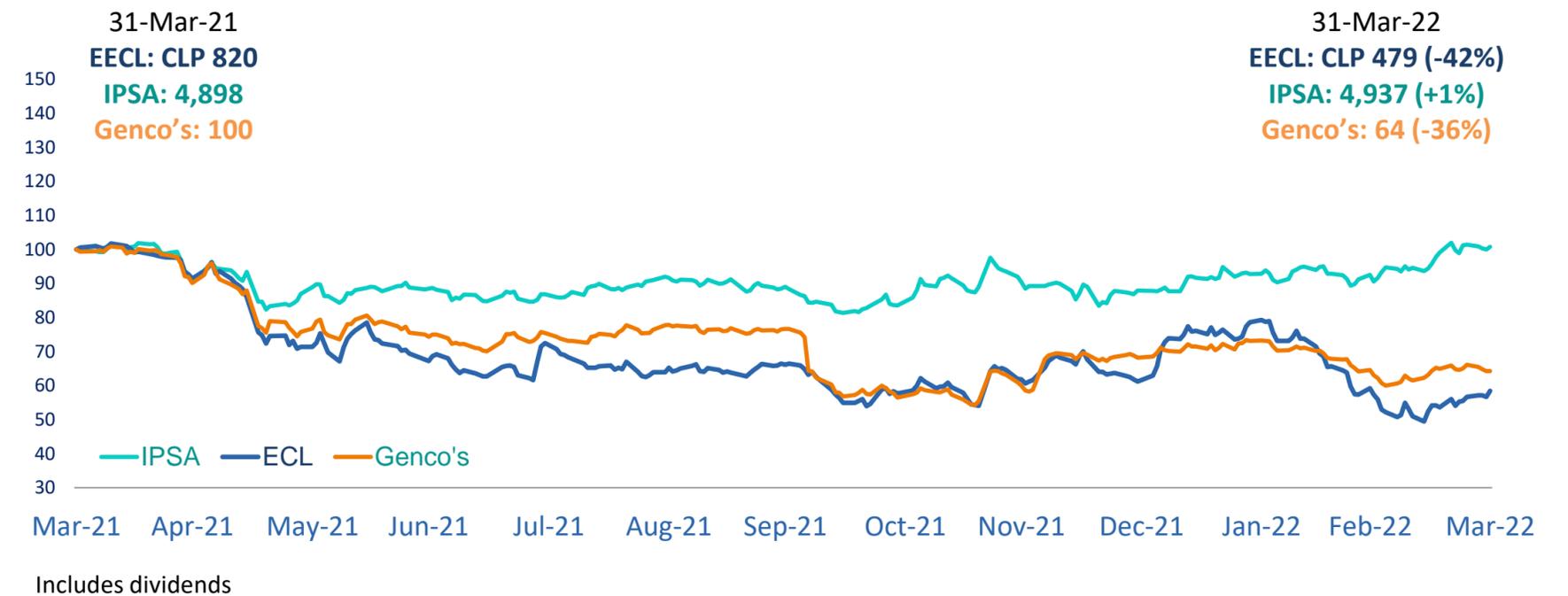
## DIVIDENDS PAID



## MARKET CAP & DIVIDEND YIELD (\*)



## SHARE PRICE EVOLUTION



Dividend yield: dividends per share actually paid in year n divided by year n-1 closing price

# Key take aways

40

## **Difficult times due to extreme drought and challenging international environment w/demand-supply imbalance in fuel and equipment markets**

Despite efforts and risk management measures, results will depend on the evolution of hydrology and fuel prices

## **The good news: 151 MW Calama wind farm and 114 Tamaya PV in operations**

Advancing in the construction of renewables to support our decarbonization strategy; back-up supply contracts to support the transition; strong PPA portfolio with 10-year remaining average life

## **Commitment to fully exit coal by 2025, with priorities for sustainable value creation**

2 GW project development portfolio. Land concessions with potential for hybrid renewable projects secured. Unit conversion and renewable project environmental permits filed for approval

## **Flexible capital structure**

Working in our medium-term financing plan and additional liquidity provided by true sale of long-term accounts receivable

An aerial photograph of a beach with waves crashing onto the shore. The water is a deep blue-green, and the sand is a light tan color. The waves are white and frothy as they break. A large, solid teal rectangle is overlaid on the left side of the image, containing a white outline of the number 4 and the word 'Addenda' in white text.

4

# Addenda

# The ENGIE Group

A global reference in low carbon energy services

**FOCUSED ON FOUR GLOBAL BUSINESS LINES AND 20 COUNTRIES - 170,000 EMPLOYEES WORLDWIDE**

## CLIENT SOLUTIONS

Supporting the carbon-neutral transition of our clients with unique integrated solutions

**€21bn**  
revenue

And tomorrow?  
Refocus our client solutions on activities serving the **energy transition**

## INFRASTRUCTURE

Strengthen our presence across the gas and electricity value chain

**€6.6bn**  
revenue

252,279 km distribution network      39,345 km transmission network

And tomorrow?  
**10% green gas** injected into the networks by 2030

## RENEWABLE ENERGIES

Create value by developing complex technologies

**€3bn**  
revenue

**26.9 GW**  
Installed renewable capacity

And tomorrow?  
**+3 to 4GW renewable capacity** per year

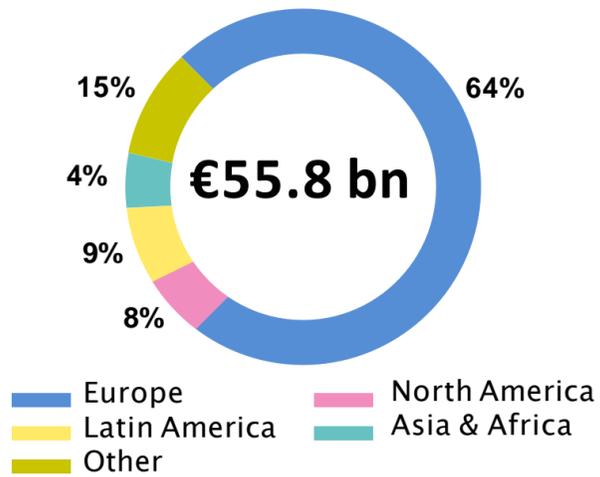
## THERMAL

Continue the decarbonization of electricity production

**€4bn**  
revenue

And tomorrow?  
Complete the **disposal of coal assets**

## REVENUE BREAKDOWN



## EBITDA 2020



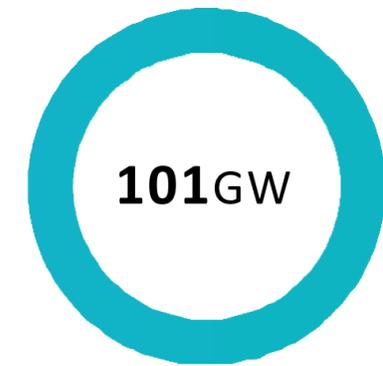
2019: **€10.4bn**

## GROWTH CAPEX 2020



2019: **€7.1bn**

## GENERATION CAPACITY



Installed power generation capacity

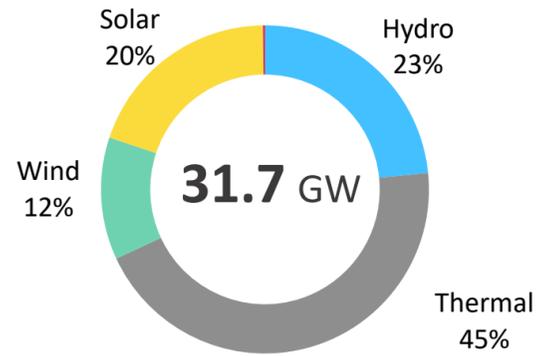
# Industry and company highlights

For the quarter ended March 31, 2022

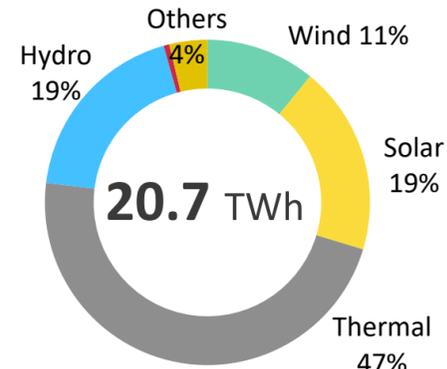


SISTEMA ELÉCTRICO NACIONAL (SEN)

### Gross capacity



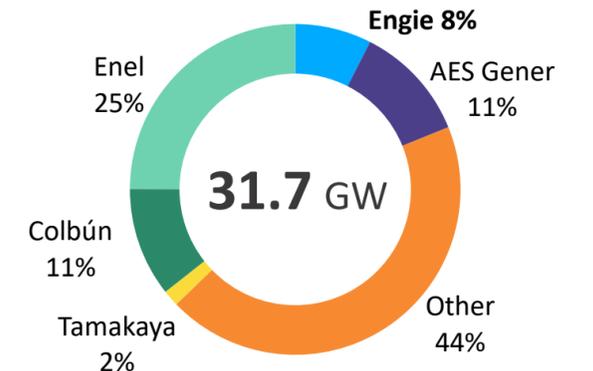
### Generation



### Demand

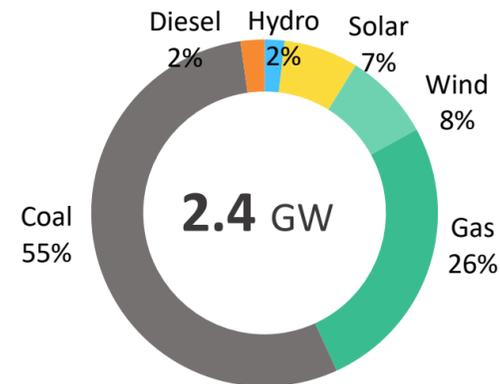


### Market share

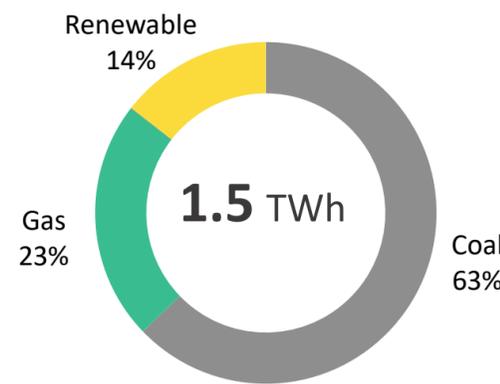


ENGIE ENERGÍA CHILE (EECL)

### Gross capacity



### Generation



### Demand



ENGIE ENERGIA CHILE

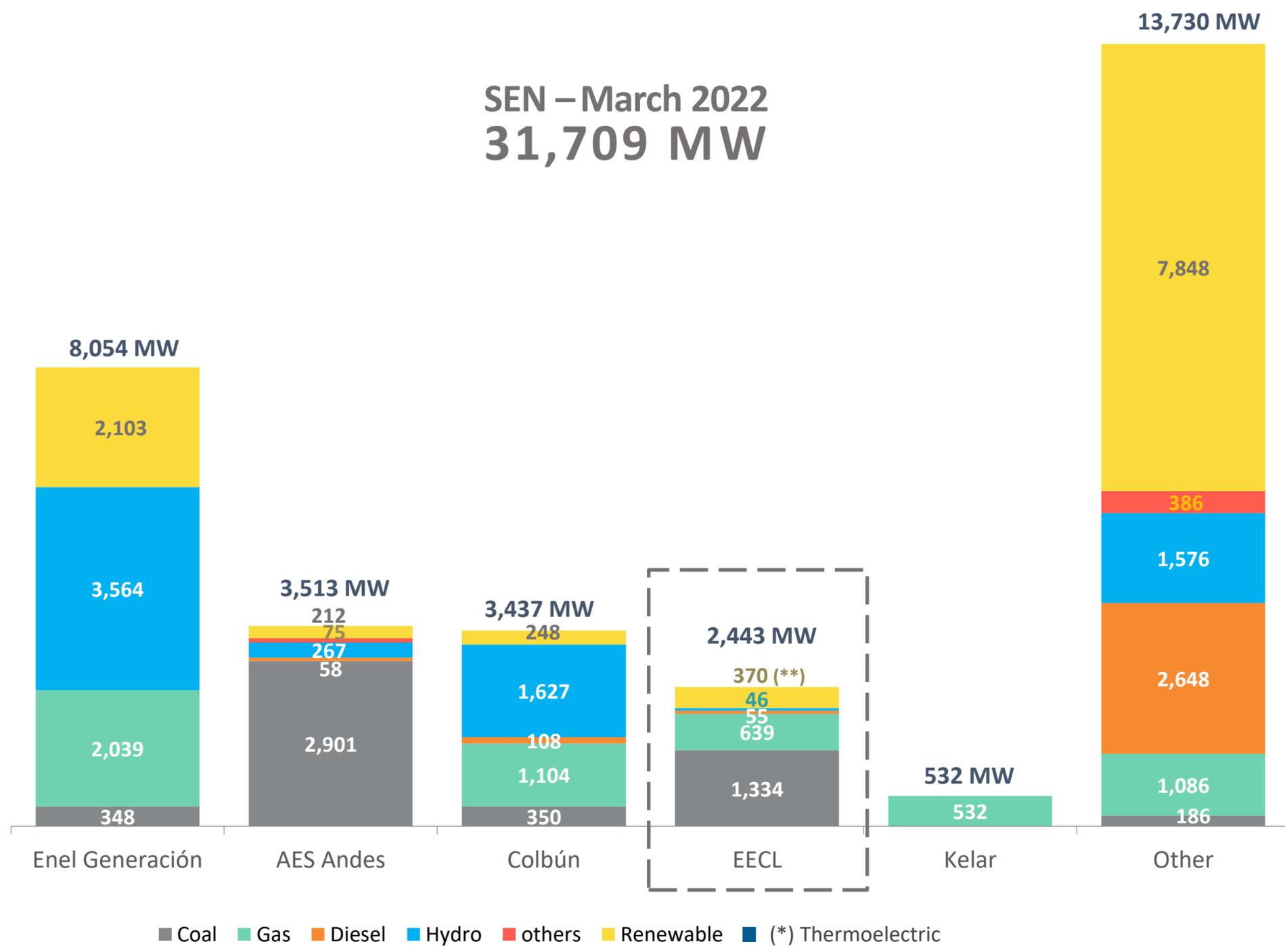
- 60%** owned by ENGIE
- 4th** largest generation co.
- 3rd** largest transmission co.
- 10-yr** average remaining PPA life

Source: CNE | Gross capacity and market share as percentage of gross capacity as of 31-Mar-2022 | Generation and demand in 1Q22

# Sistema Eléctrico Nacional - SEN



SEN – March 2022  
31,709 MW



(\*\*) Includes 151 MW Parque Eólico Calama (COD Oct-2021),/ 114 MW PV Tamaya, (COD- Jan-2022).

# ENGIE Energía Chile

A diversified asset base in Chile's mining region

## Our operations

**4th** largest GenCo in Chile  
**2.4 GW** gross capacity  
**0.3 GW** renewables in construction  
**11.6 TWh** sold under PPAs in 2021

**3rd** largest Transmission operator  
**2,407 kms** Transmission lines  
**24** substations – 977 MVA  
**600 kms** in TEN 50% JV with REE

**1,066 kms** gas pipelines  
**L.T. LNG** supply agreements

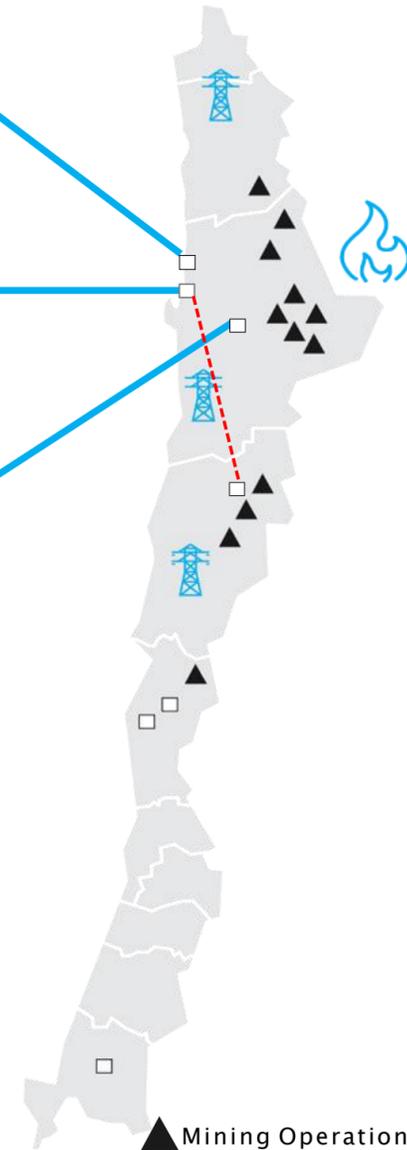
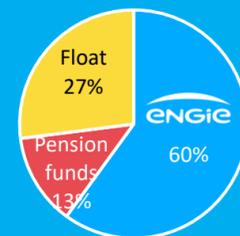
**2 seaports:**  
 Andino (Mejillones) +Tocopilla

## Our sites

	<b>TOCOPILLA</b> Coal (269MW) Gas (394MW) Port
	<b>MEJILLONES</b> Coal (711MW) Coal-CFB (354MW) Gas (245MW) Port LNG Terminal (GNLM)*
	<b>OTHER SITES</b> Renewable (416MW) Diesel (back-up) (55MW)
	<b>IN CONSTRUCTION</b> Renewable (268MW) Transmission (4 SSs)

## Our shareholders

ENGIE increased its share to 60% in 4Q20



## Our largest clients

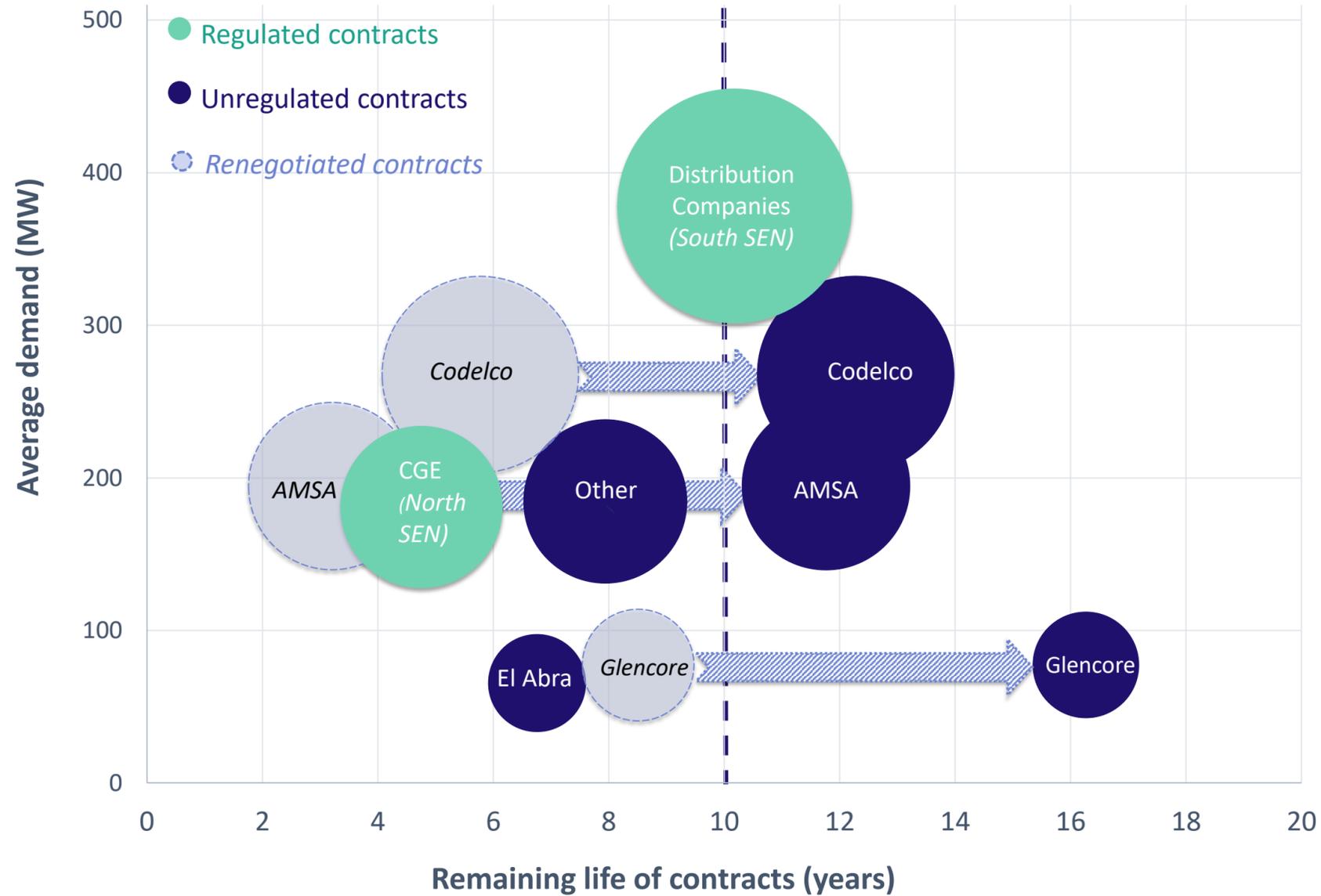
### MINING

### DISTRIBUTION

(\* ) GNLM Mejillones (GNLM) is a related company through the controlling shareholder, ENGIE Austral S.A.

# Sound contract portfolio

10-year remaining average life (Free clients: 11 yrs. Regulated clients: 9 yrs.)



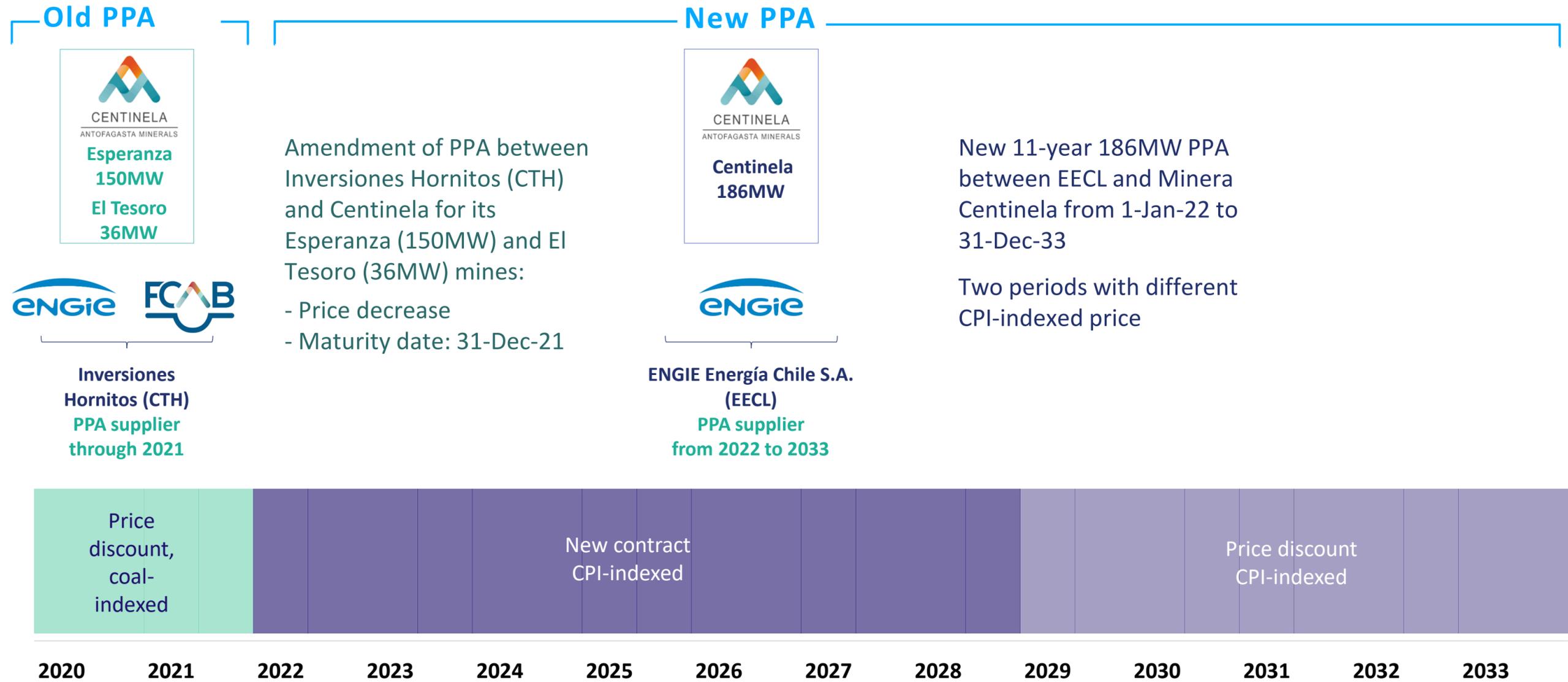
## Clients' credit ratings

(S&P/Moody's/Fitch):

- Codelco: A/A3/A-
- Freeport-MM (El Abra ): BB+/Baa3/BBB-
- Antofagasta PLC (AMSA): BBB/--/BBB+
- Glencore (Lomas Bayas, Alto Norte): BBB+/Baa1/--
- CGE: A+(cl) (Fitch) / AA-(cl) (Feller)

# AMSA (Centinela) PPA

Renegotiation of PPA + new green PPA signed on March 31, 2020



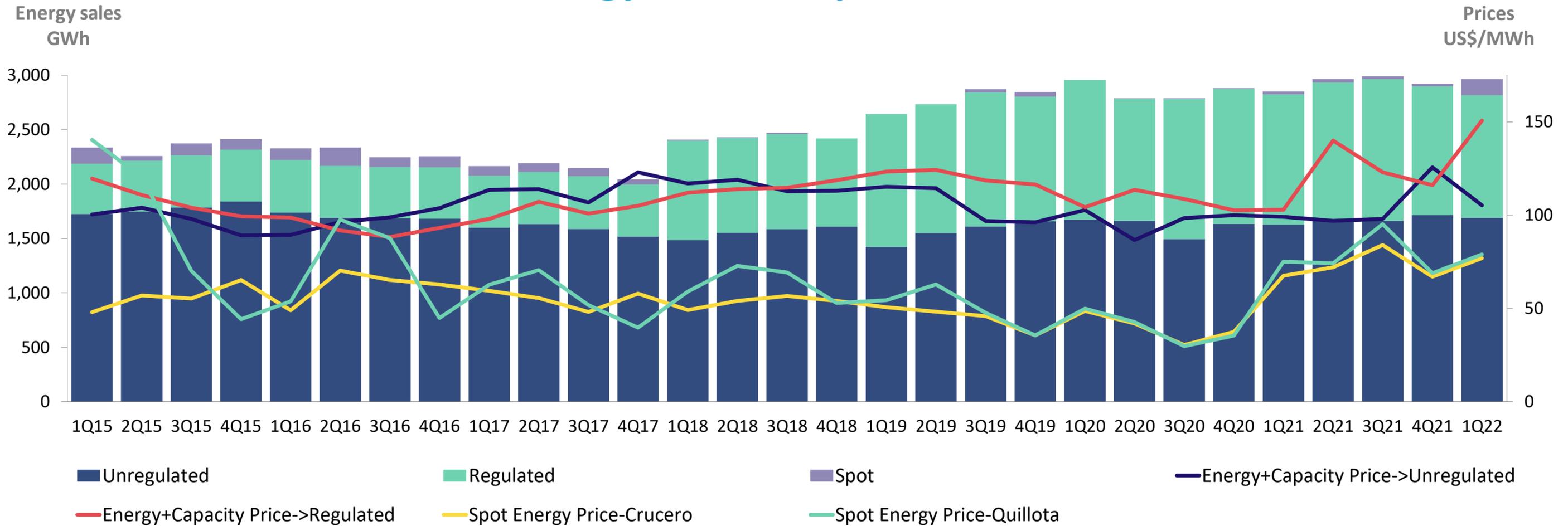
**Amendment of CTH shareholders' agreement:**

US\$ 60 million equity increase in CTH to repay intercompany debt with EECL: US\$ 24 million cash contribution from Centinela + US\$ 36 million debt capitalization by EECL  
 EECL became 100% owner of CTH on 31-Dec-21

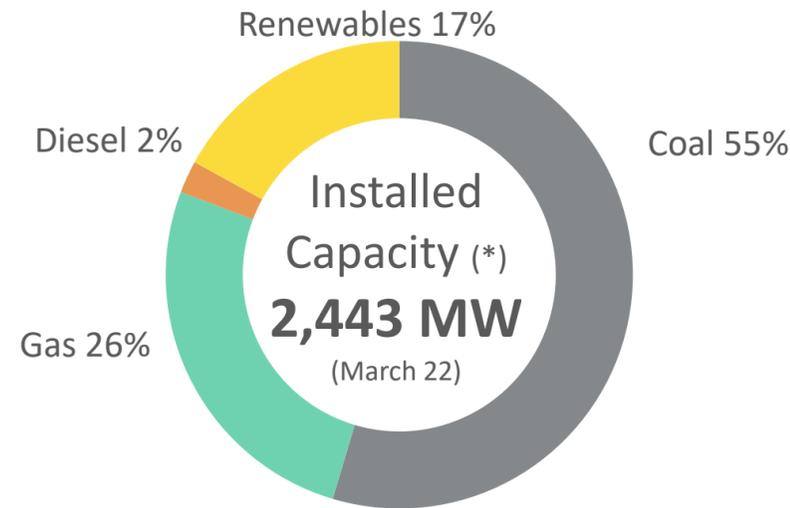
# Long-term contracts

The basis for stable sales and prices

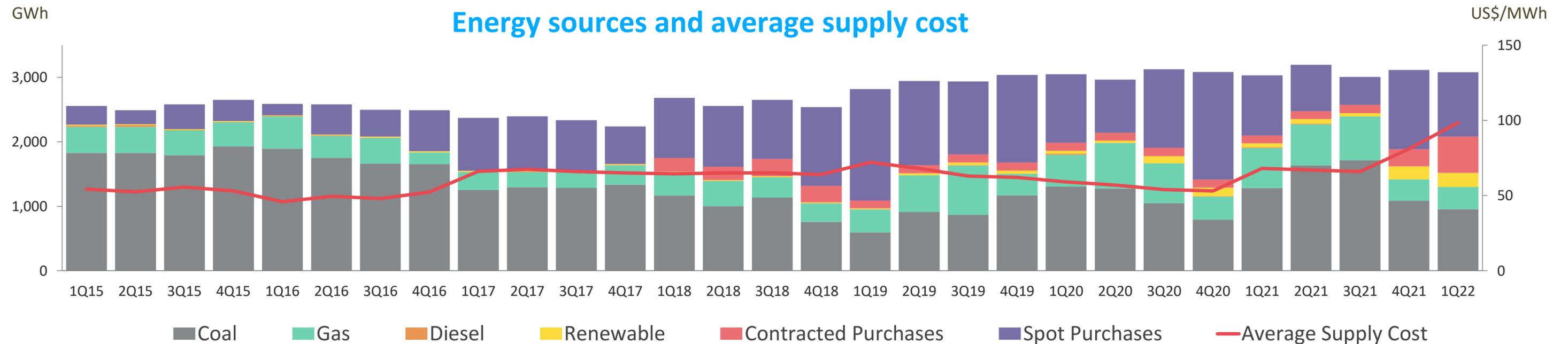
## Energy sales and prices



# Demand supplied with own generation and energy purchases hedged by our installed capacity



Average supply cost depends on fuel prices, power demand, gas supply, transmission congestions, renewable output, plant performance and hydrologic conditions.



(\*) Includes 151 MW Parque Eólico Calama (COD: Oct-2021). and 114 MW PV Tamaya (COD: Jan-2022)

# Eólica Monte Redondo SpA

82MW of renewable capacity acquired on July 1, 2020

- Acquired from ENGIE Latam: US\$53 million+cash, on debt-free basis. Approved by independent board members (“Comité de Directores”)
- 275 GWh/yr PPAs w/CGE (100 GWh maturing Dec-2023 +175 GWh/yr PPA, which matured in Dec-2021)

- Independent valuation: **Scotiabank**

- Market valuation:



- Technical due diligence:



## MONTE REDONDO WIND FARM



48 MW (24 Vestas V90 WTGs(\*), 80m hub height, 90m rotor diameter, 125m total height) 1,000 hectare site in Coquimbo region  
In operation since 4Q-2009

## LAJA HYDROELECTRIC PLANT



34MW run-of-river, 14Mm3 reservoir  
~60km of Los Angeles, Bío-Bío. Operating since 2015. Powerhouse w/2 17.2MW Bulb-Kaplan units  
26 mt-high concrete dam, 5 spillway radial gates, 2 gantry cranes  
Connected to SEN @ El Rosal SS. 17-km T line from Laja SS

# Regulatory initiatives under way



## GENERATION

Energy transition  
 Flexibility strategy  
 Accelerated retirement of coal-fired units  
 Emission compensation mechanism in green taxes  
 Price stabilization mechanism  
 Rationing decree  
 Climate change framework  
 Hydrogen national strategy



## DISTRIBUTION

Electric portability:

- Energy dealer
- New types of energy auctions
- Information manager

Tariff fixing (VAD 2020-2024)

## TRANSMISSION

Transmission facilities qualification  
 National and Zonal systems  
 valuation for 2024-2027  
 2021 expansion plan



## OTHER

Long-term Energy Planning (PELP 2021-2027)

National Energy Policy 2050 (PEN)

Superintendency of Electricity and Fuel

Ministry for the Environment Decrees:

- Thermoelectric emissions standards
- Noise standard for fixed sources
- Liquid waste discharges

National Energy Efficiency Plan

# Price stabilization mechanism:

US\$49 million financial cost in 2021 + US\$4 million in 1Q22

Law #21,185 (Nov-19): Electricity price stabilization mechanism for regulated customers

As long as stabilized price (PEC) remains below average contract price (PNP), generation Co.s will accrue an account receivable (the "Fund")

As lower priced PPAs awarded in power auctions become effective, PNP will fall below PEC and receivable will be repaid

CLP/USD FX rate, demand volume and fuel prices: main variables affecting fund size and recovery pace

EECL monetized accounts receivable in 2021+1Q22: US\$181 million ARs sold and US\$128 million cash received

EECL's financial cost of monetization 2021+1Q22: US\$53 million

**PEC** = Fixed price to consumers in nominal CLP @ 1H19 levels

Dec 2020

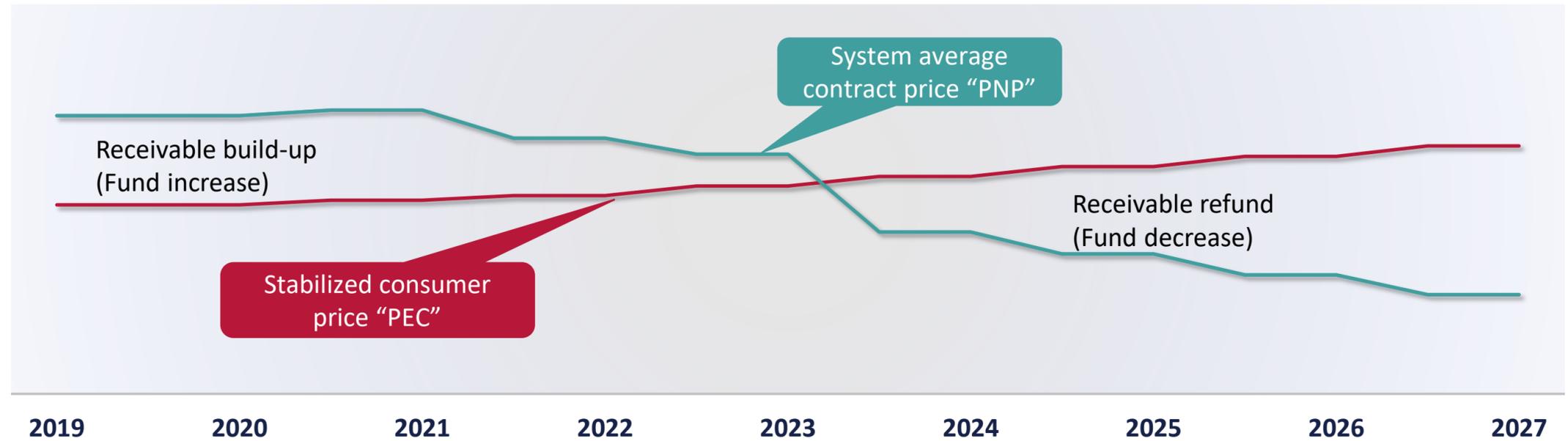
**PEC** = Fixed price to consumers in CLP adjusted for inflation

Jul 2023

**PEC** = Adjusted upwards if necessary to avoid breaching US\$1,350 million fund cap

Dec 2025

**PEC** = Adjusted upwards if necessary to permit full fund repayment in USD by YE 2027



**PNP > PEC**  
 Generation Co's accrue account receivable ("Stabilization fund") from distribution Co's. Consumers pay at PEC while generators are entitled to charge PNP.

**Stabilization fund**  
 The Fund can grow until the first to occur: July 2023 or fund reaches US\$1,350 million cap.

**PNP < PEC**  
 The account receivable begins to be refunded.

The fund accrues interest starting 2026.

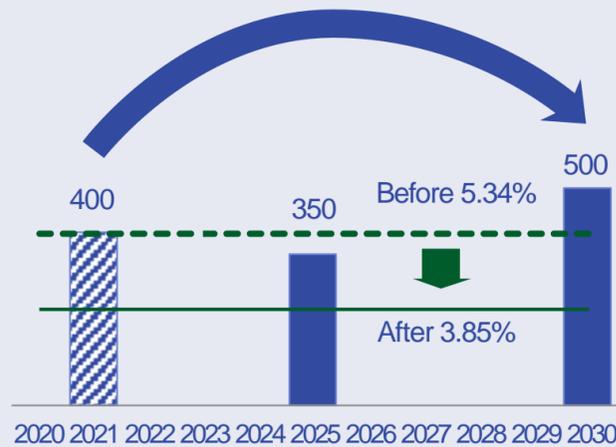
# Financing activity

Securing liquidity and funding for our transformation strategy

## Jan-2020 - Liability Management

### 10-yr, 3.4%, US\$500 million 144A/RegS bond

- Early redemption of US\$400mln notes due Jan-2021



- Average debt maturity extended to 7.7 years
- Average debt coupon rate lowered to 3.85%

## Dec-2020 – IDBI Loan



### US\$125 million financing

- US\$110mln funded by IDBI; 9-yr average life
- US\$15mln 12-yr bullet funded by Clean Technology Fund
- Innovative structure to finance renewable projects contributing to accelerate coal units decommissioning
- Signed in Dec-20, fully disbursed on 27-Aug-21
- Green certification 

## 2021 – Monetization of PEC receivables (“AR”)

### US\$128 million received on US\$181 million of monetized ARs

- True sale to SPV of ARs related to price stabilization fund (Law 21,185 and CNE Res.72)

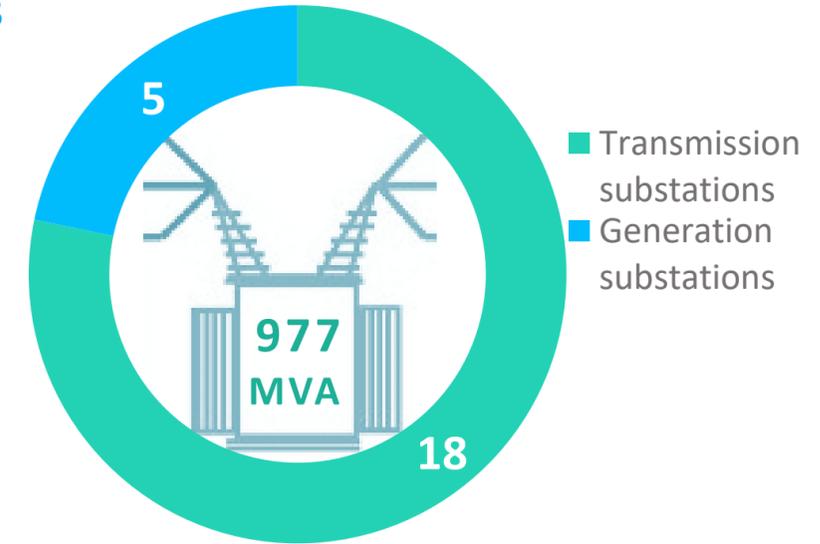


- SPV funded with
  - US\$489mln 144-A/Reg S bond issued Jan-21 to fund 1st two receivable purchases from 4 generation co's.
  - US\$419mln 4a2 delayed draw notes to fund AR purchases from 4 generation co's. until July 2023
- Up to US\$265million in ARs to be sold by EECL +EMR in total
- 2021+1Q22: US\$53 million financial expense
- Liquidity with no debt increase

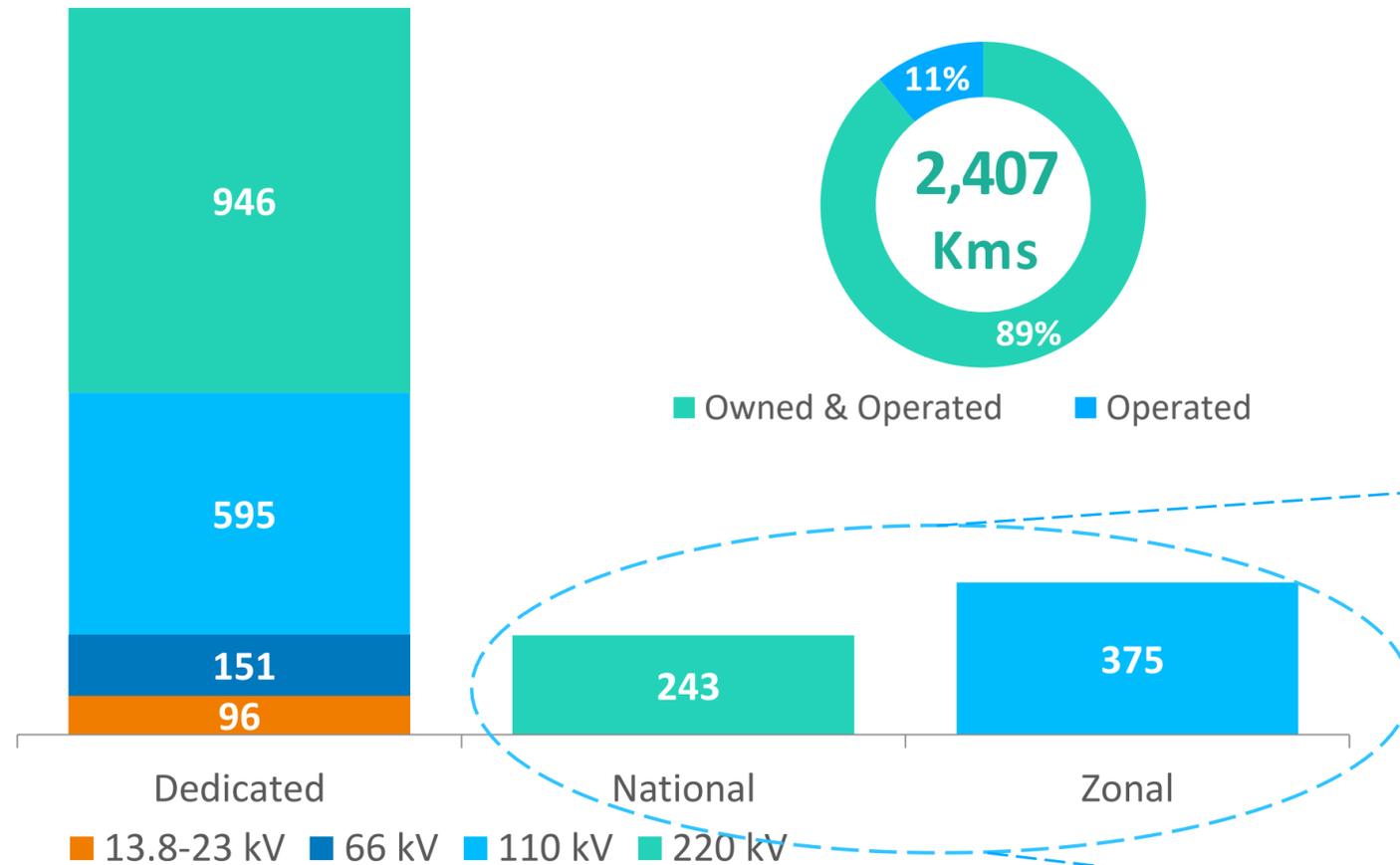
# EECL, a relevant player in transmission

2,407 KMS  
 24 SUBSTATIONS - 977 MVA  
 US\$ 22.3 MILLION REGULATED REVENUE P.A.

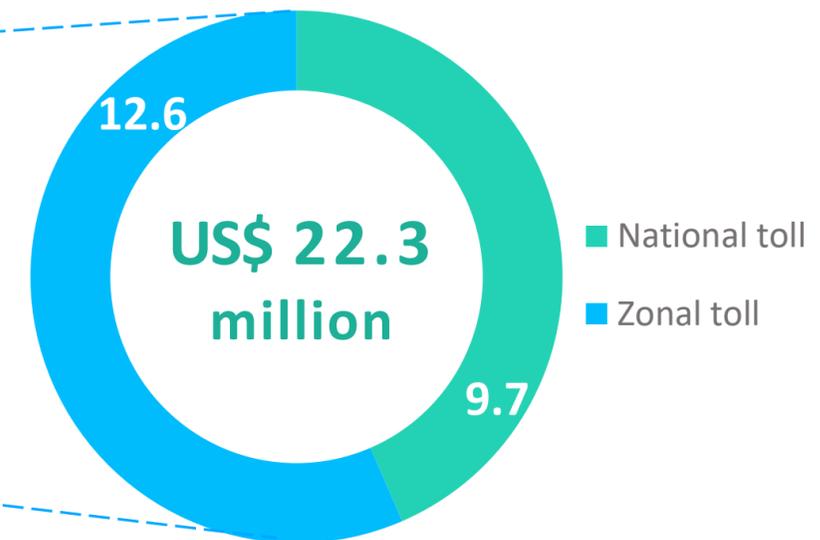
## Substations



## Transmission lines

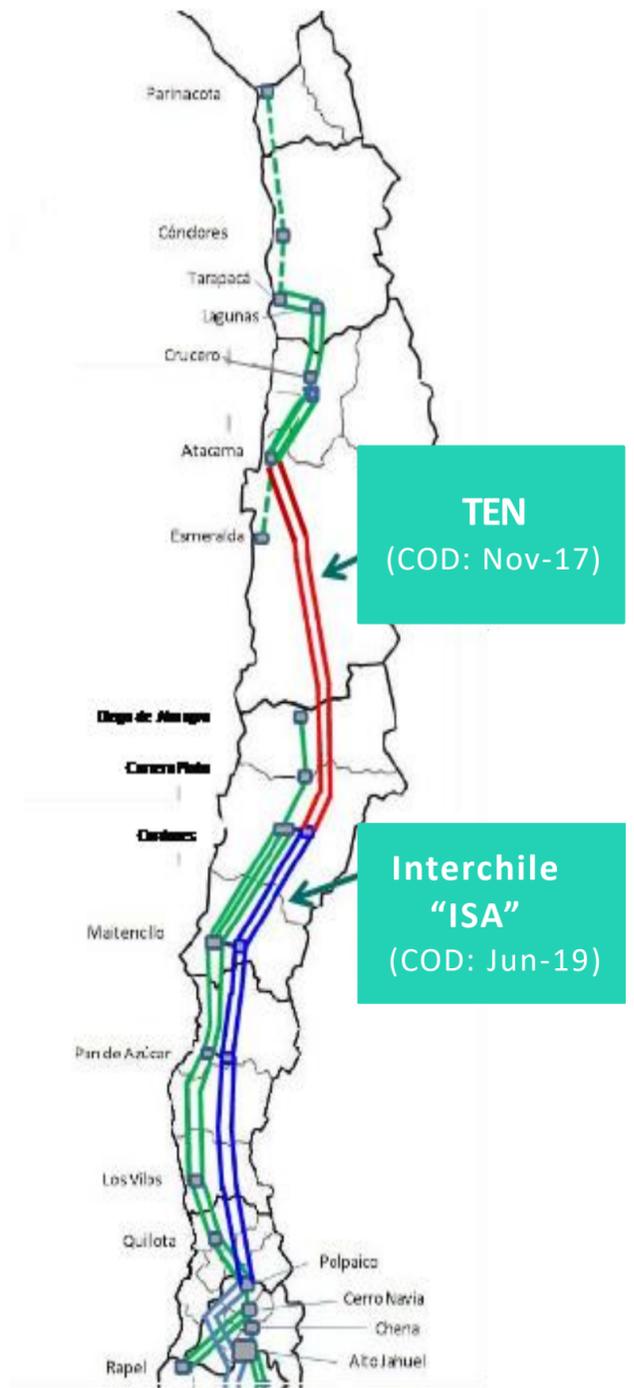


## AVI + COMA for National & Zonal systems (in millions of US\$)



# Transmisora Eléctrica del Norte («TEN»)

A new tariff decree for the 2020-23 period pending publication



**50% owned**



**Project financed**

Double circuit, 500 kV, alternate current (HVAC), 1,500 MW, 600-km long transmission line

National transmission system interconnecting SIC and SING grids since Nov. 24, 2017

Regulated revenues on “national assets” (AVI) + contractual toll with EECL on “dedicated assets”

New tariff scheme with retroactive effect to 1-Jan-20 to be enacted upon publication of new Tariff Decree. Definitive technical report issued by CNE in Mar-22 pending publication by Ministry of Energy and acknowledgment by Country Comptroller

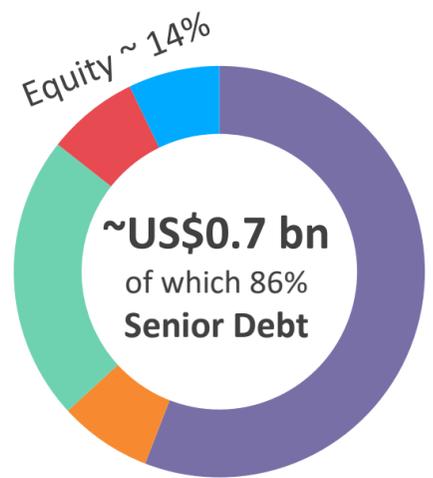
New VATT ~24% below previous VATT

**TEN annual estimated revenue per CNE Technical Report:**  
in USD millions @ March 31, 2022, FX rates)

<b>AVI (VI annuity):</b>	<b>49.3</b>
<b>+COMA (O&amp;M cost):</b>	<b>11.0</b>
<b>+AEIR (tax adjustment)</b>	<b>7.7</b>
<b>= VATT</b>	<b>67.7</b>
<b>+ Toll (paid by EECL):</b>	<b>~7.0</b>

AVI =annuity of VI (Investment value) providing at least 7% post-tax return beginning 2020

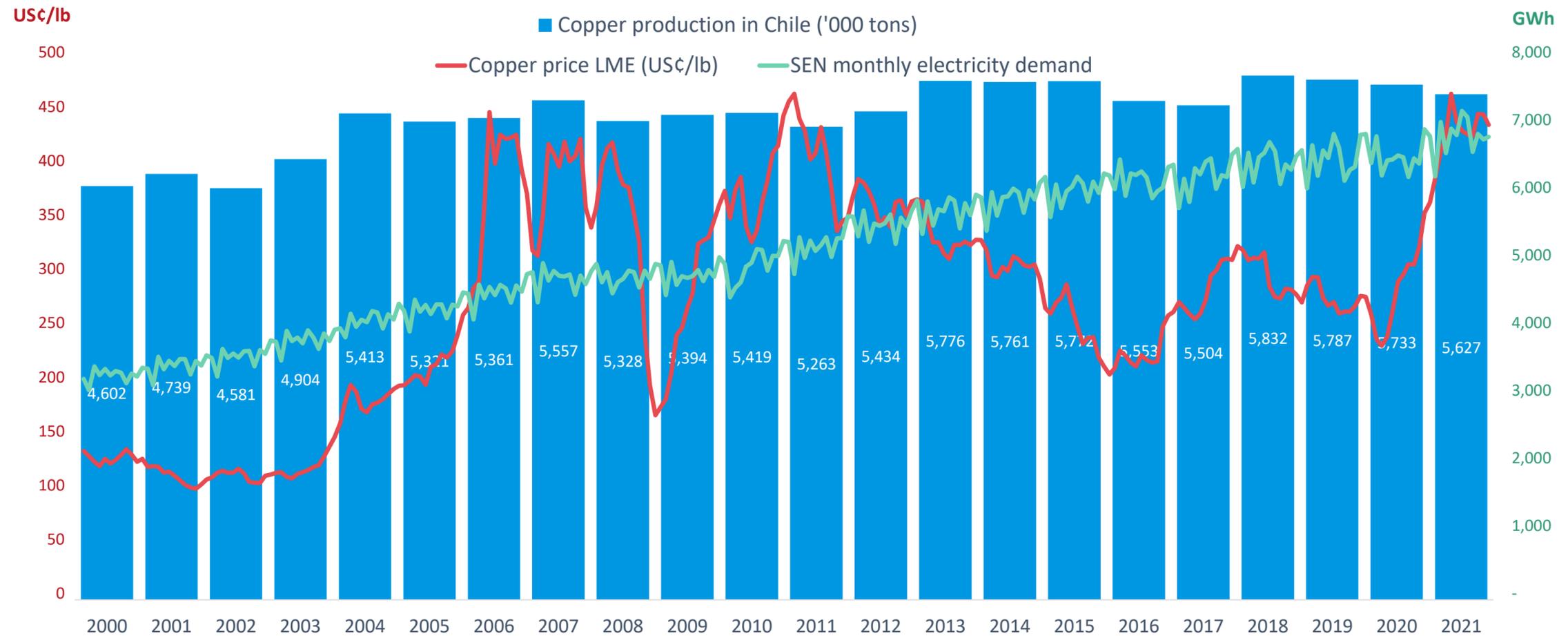
## Project Financing as of 31-Mar-22



- Senior 18-yr USD Loan
- 26-yr USD Fixed-rate note
- Senior 18-yr Local UF Loan
- Equity-Red Eléctrica
- Equity-Engie Energía Chile

**Total senior debt ≈ USD 0.6 bn**

# Copper industry



**Chile's world-class copper industry is facing challenges**

- Scarce water resources => increasing sea water pumping and desalination needs => higher power costs;
- New port infrastructure required;
- Need to keep cash cost under control;
- Need to reduce carbon footprint and social impact



**Engie is prepared to help our clients:**

- Power production & transmission; financial strength; group expertise in the water business;
- Available port infrastructure;
- Ready to provide energy efficiency services; Asset rotation program / decarbonization.

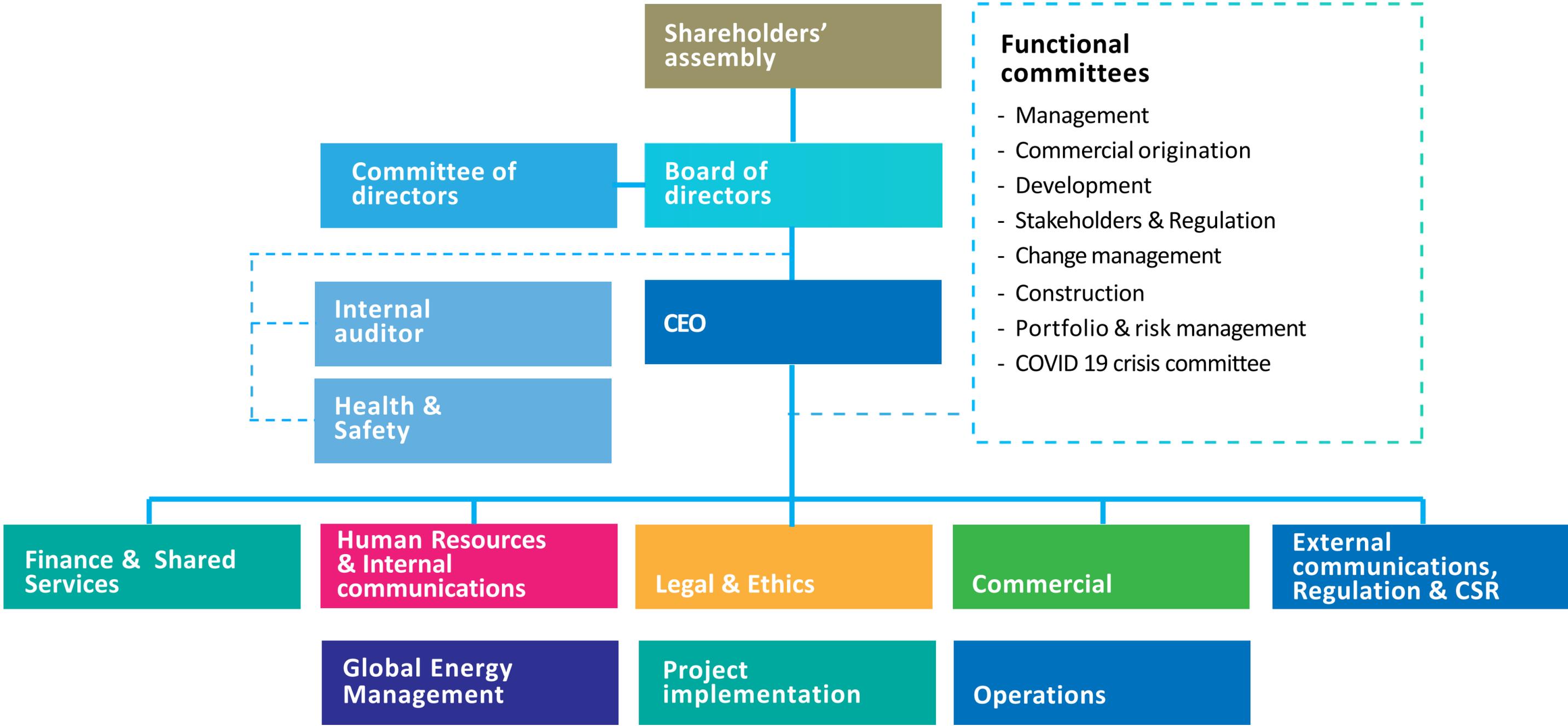
# Ownership structure



(\*) EECL bought 40% of Inversiones Hornitos from Minera Centinela at year-end 2021.

(\*\*) On July 1, 2020, EECL acquired 100% of Eólica Monte Redondo SpA.

# EECL organizational structure



The Board of directors includes three independent members out of a total of 7.  
 The Committee of directors is formed by the three independent members and oversees all transactions among related parties

# For more information about ENGIE Energía Chile



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<http://www.engie-energia.cl>

## More information on 1Q 2022 results in our web page



Presentation



Addenda



Press Release



Recorded  
conference audiocast



Financial Report



Analyst pack

# Disclaimer

## Forward-Looking statements

This presentation may contain certain forward-looking statements and information relating to ENGIE Energía Chile S.A. (“EECL” or the “Company”) that reflect the current views and/or expectations of the Company and its management with respect to its business plan. Forward-looking statements include, without limitation, any statement that may predict, forecast, indicate or imply future results, performance or achievements, and may contain words like “believe”, “anticipate”, “expect”, “envisage”, “will likely result”, or any other words or phrases of similar meaning. Such statements are subject to a number of significant risks, uncertainties and assumptions. We caution that a number of important factors could cause actual results to differ materially from the plans, objectives, expectations, estimates and intentions expressed in this presentation. In any event, neither the Company nor any of its affiliates, directors, officers, agents or employees shall be liable before any third party (including investors) for any investment or business decision made or action taken in reliance on the information and statements contained in this presentation or for any consequential, special or similar damages. The Company does not intend to provide eventual holders of shares with any revised forward-looking statements of analysis of the differences between any forward-looking statements and actual results. There can be no assurance that the estimates or the underlying assumptions will be realized and that actual results of operations or future events will not be materially different from such estimates.

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