# 12M 2024 INVESTOR PRESENTATION

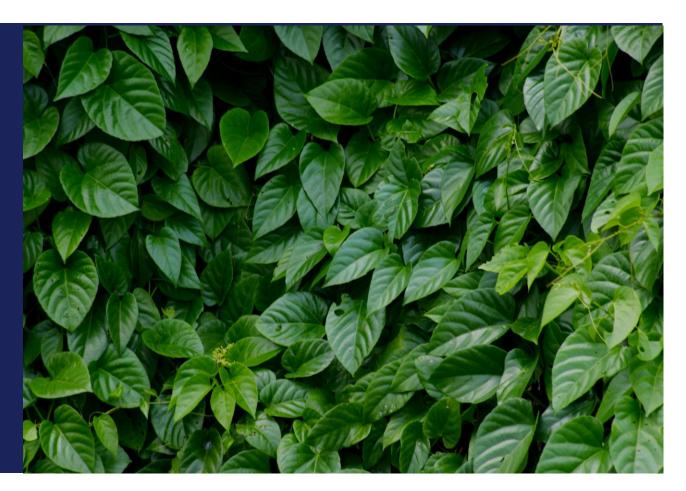
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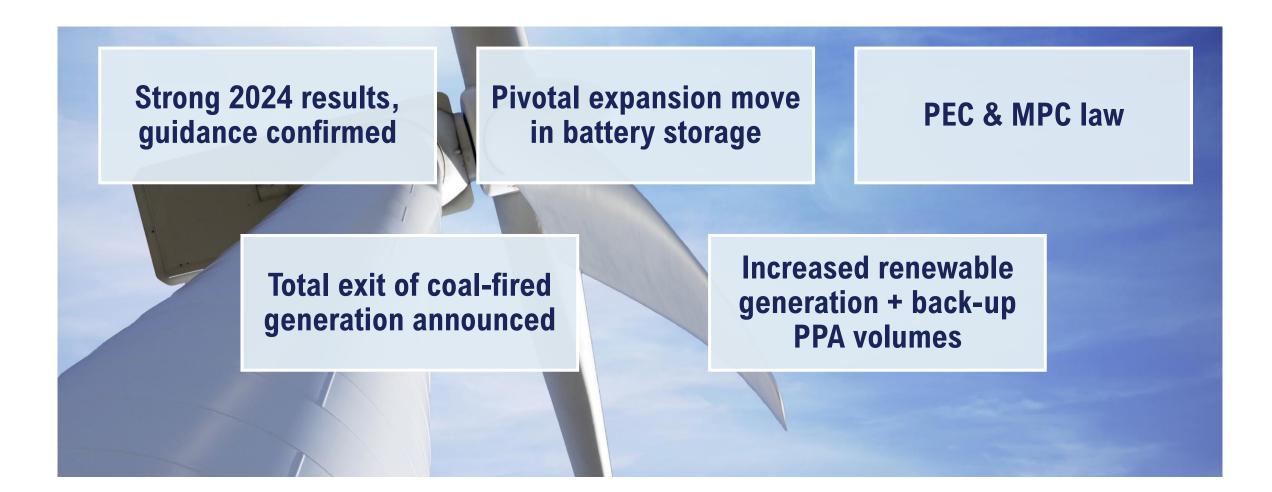


### PART 1 FY2024 Performance

## PART 2 Medium term Outlook



#### **12M 2024 HIGHLIGHTS**



#### **EXCELLENT EXECUTION IN RENEWABLES**



#### **Under construction**



342MW Lomas de Taltal Wind US\$459 million investment COD: 1Q25

98% advance rate as of 31-Dec-24

On time and on budget

#### **OUR RENEWABLE PORTFOLIO**

850 GWh/y of additional renewable generation from Lomas de Taltal expected for 2025



#### **BESS: A PIVOTAL YEAR, BOOSTING OUR FLEXIBLE GENERATION**

#### 205 MW IN OPERATION

Bess Tamaya COD Feb 2025



137MW / 638 MWh BESS Coya (storage)

US\$195 million investment

COD: 28-Feb-24



68MW / 418 MWh BESS Tamaya (storage)

US\$119 million investment

COD: 4-Feb-25

#### 164 MW BATTERY PROJECTS UNDER CONSTRUCTION



48MW / 254 MWh BESS Capricornio (storage)

US\$73 million investment

COD: 2Q25



116MW / 660 MWh BESS Tocopilla (storage)

US\$170 million investment

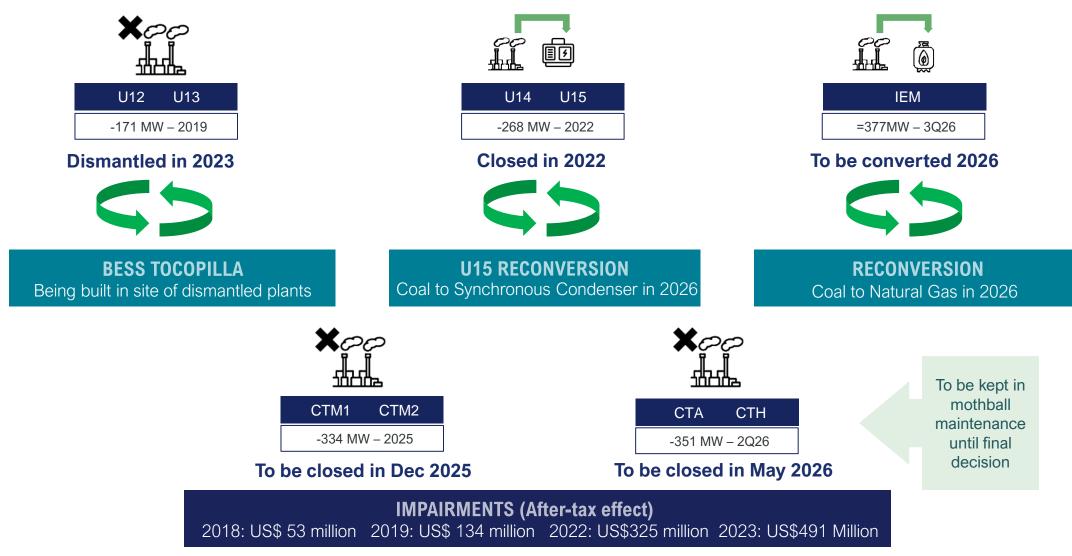
COD: 4Q25

#### **MOVING AWAY FROM COAL-BASED GENERATION**



#### **GENERATION PORTFOLIO TRANSFORMATION**

1.5 GW of coal capacity to be closed or converted by 3Q26



# SIZEABLE TRANSMISSION PORTFOLIO WITH GROWTH FOCUSED ON REGULATED ASSETS

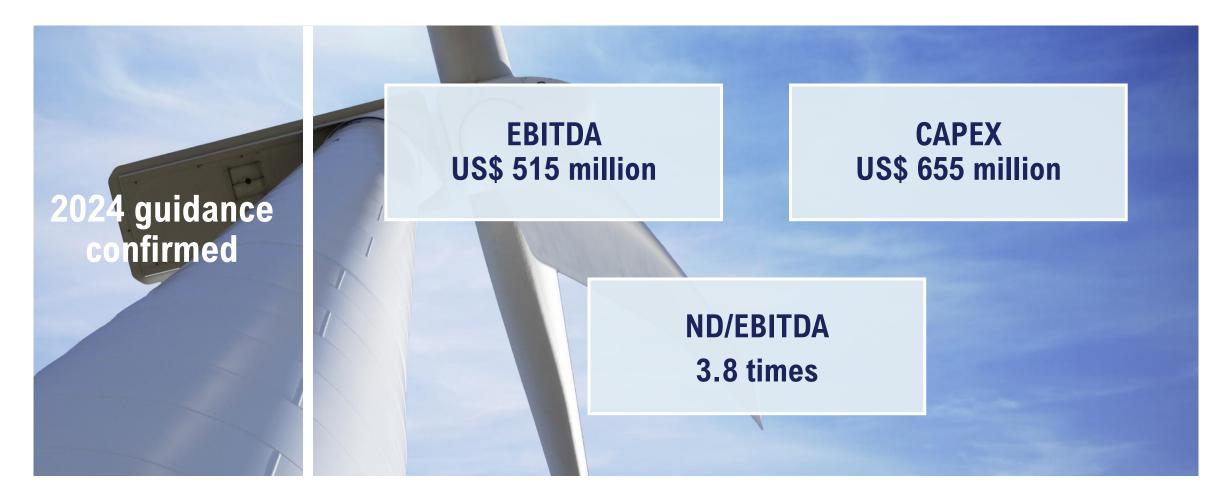
#### **Strong Pipeline of Regulated Projects Awarded** 1,990 km transmission lines **40** substations **US\$ 56 mln** 2024 revenue **51%** regulated +US\$ 250 mln **CAPEX** in regulated projects w/COD 2024-2028

- Regulated assets to increase their contribution to revenues to ~US\$ 40 mln in 2030, providing long-term cash flow visibility
- Pipeline of regulated projects awarded (+US\$ 250 mln CAPEX in projects w/COD between 2024 and 2028)
- Dedicated assets currently linked to thermal assets to be reclassified as regulated due to energy transition strategy

12M 2024 INVESTOR PRESENTATION

#### **STRONG 12M 2024 RESULTS / HIGH END OF GUIDANCE**

**Financial Review** 



#### FINANCIAL HIGHLIGHTS

Significant EBITDA improvement and turnaround in Net Results

#### **EBITDA: 28% increase**

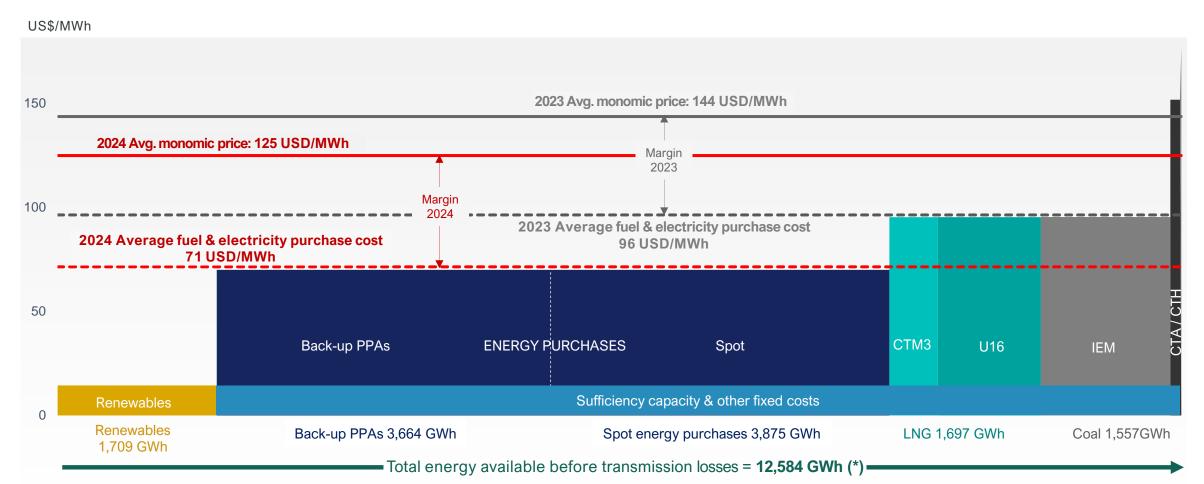
- 2024 EBITDA reached US\$515.8 million, a 28% or US\$112.9 million increase as compared to 2023, mainly due to a decrease in operating costs, which more than offset the decrease in operating revenue.
- In 2024, net income after taxes reached US\$228.3 million, a complete turnaround from 2023's US\$480.6 million net loss.
- ND/EBITDA, showed ongoing improvement since its 2022 peak.

12M RESULTS MUSD	Actual	$\Delta$ Gross <sup>1</sup>
EBITDA	515	28%
EBITDA margin (%)	28.1%	53%
Net income	228	n.a
Net Financial Debt	1,941	5%
Net Debt / EBITDA <sup>2</sup>	3.8	-19%

Variance versus 31 December 2023
 Excluding financial leases

#### **2024: IMPROVEMENT IN MARGIN AND PORTFOLIO BALANCING**

Lower energy supply cost: Increased back-up PPA volumes and renewable production



Average realized monomic price calculated as revenue from contracted sales over physical sales under PPAs, based on EECL's accounting records and physical sales per EECL data.

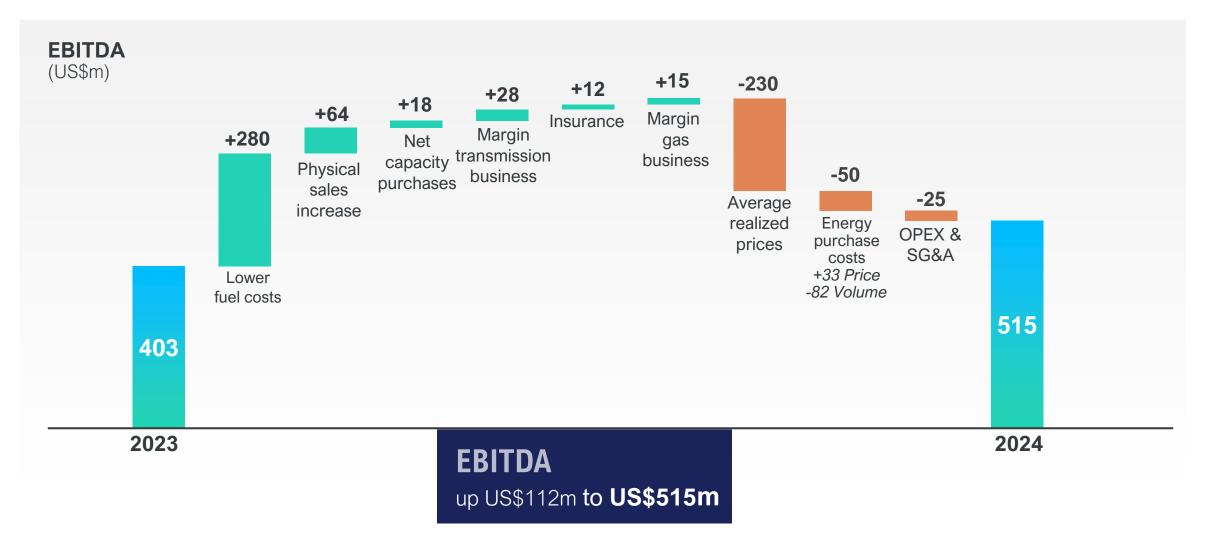
Average fuel & net electricity purchase cost (spot purchases minus sales) per MWh sold includes fuel costs, LNG regasification cost, green taxes, sufficiency capacity, self consumption & transmission losses Net sufficiency capacity, overcosts and ancillary services, averaged US\$14.4 per each MWh withdrawn by EECL to supply PPA demand

(\*) Includes 15 GWh of diesel generation

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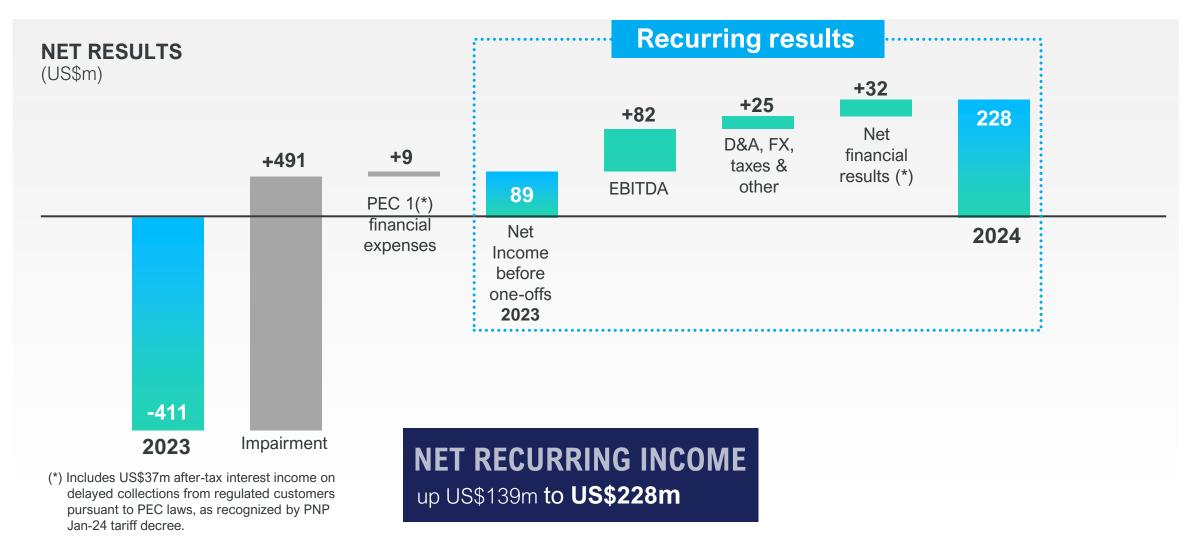
#### **ONGOING STRENGTHENING OF EBITDA**

More balanced spot exposure + lower fuel prices offsetting drop in energy prices



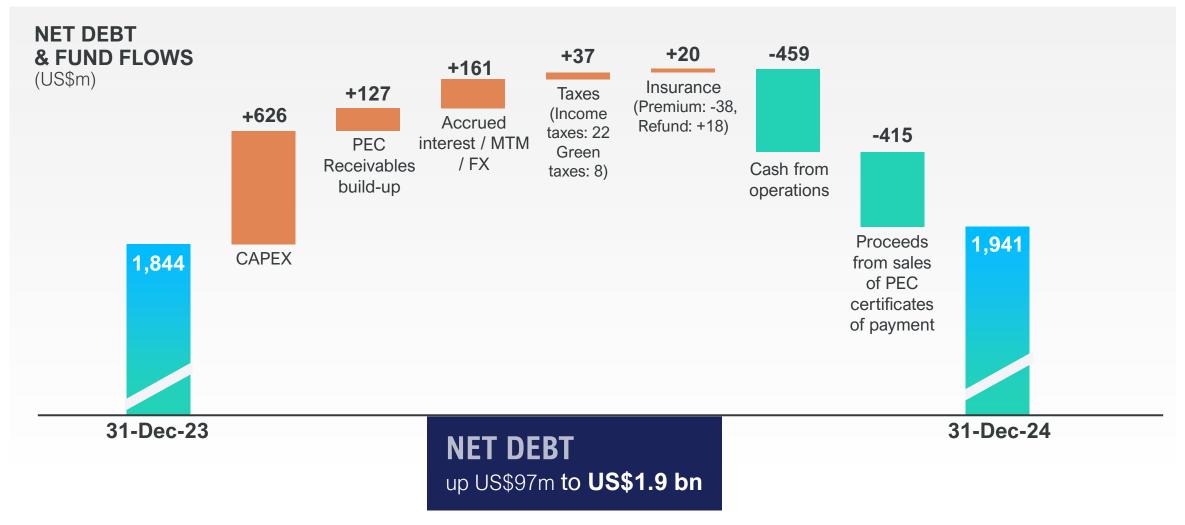
#### **2024: NET INCOME TURNAROUND**

Stronger operating and financial results, with absence of asset impairments



#### **HEALTHIER CASH GENERATION & PEC SALES**

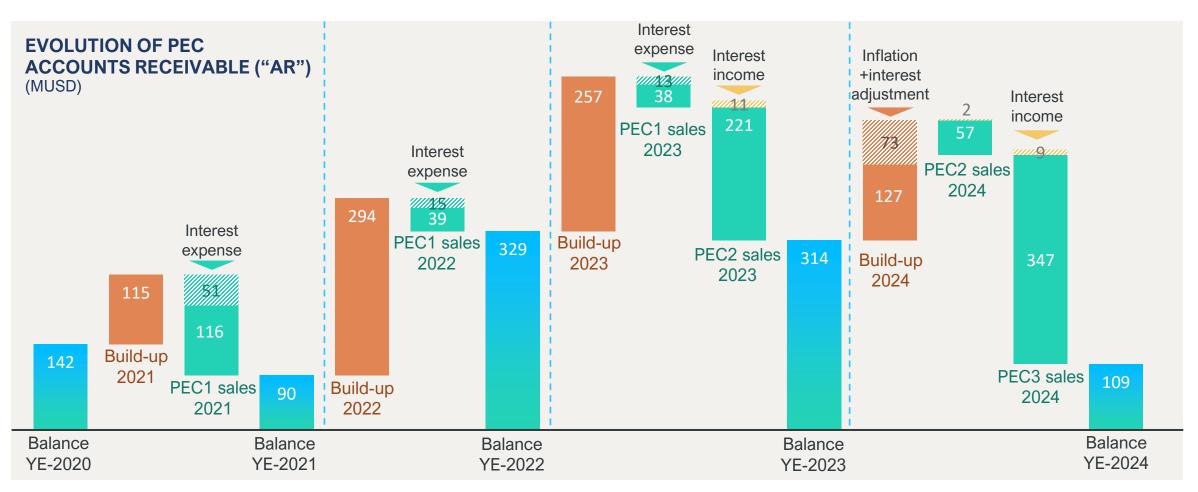
Cash needs financed w/operations, PEC sales and ~US\$97m net debt increase



### **PRICE STABILIZATION LAWS: EFFECTS ON ENGIE**

#### PEC: three programs representing an aggregate US\$5.6bn for the industry

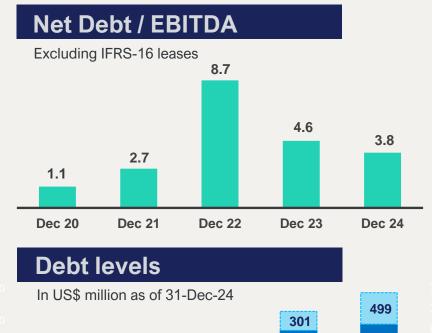
- PEC laws affected our liquidity and finance costs.
- PEC-3 final sale for **US\$109 million** scheduled for 2Q25, marking the end of PEC receivables build-up.

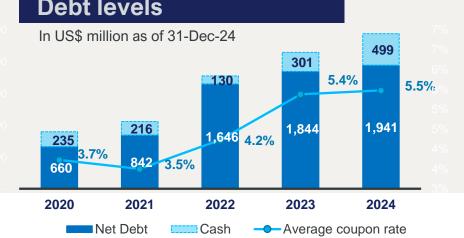


#### **FINANCIAL STRUCTURE**

#### Making progress in reducing ND/EBITDA and extending maturity profile

#### **Investment-grade ratings** International: Fitch (Mar 2024): BBB Stable S&P (Apr 2024): BBB Stable National scale: Fitch (Mar 2024): AA- Stable Feller Rate (Jan 2025): AA- Stable Debt maturity schedule In US\$ million 548 500 471 322 230 97 59 68 48 42 2025 2026 2027 2028 2029 2030 2031 2032 2033 2034 Bank Debt Bonds





#### **2024 SUMMARY**



Re-balancing portfolio through renewable additions, back-up PPAs and LNG generation



Moving forward with energy transition with strong CAPEX in renewables for 2023-2026



Accelerating development of renewable projects and storage systems

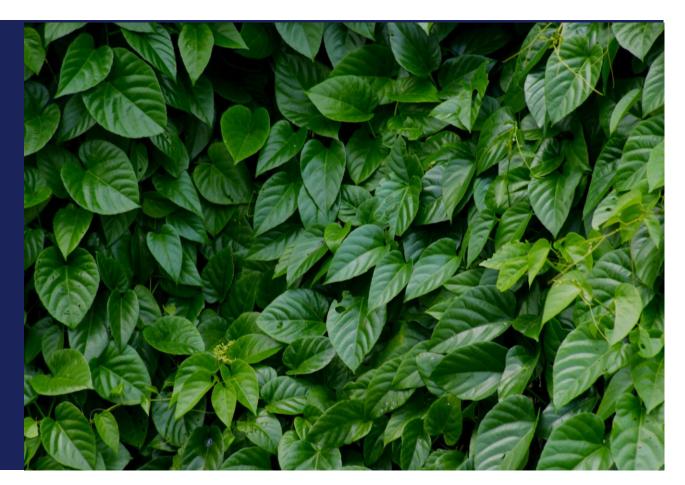


Securing liquidity and financing needs



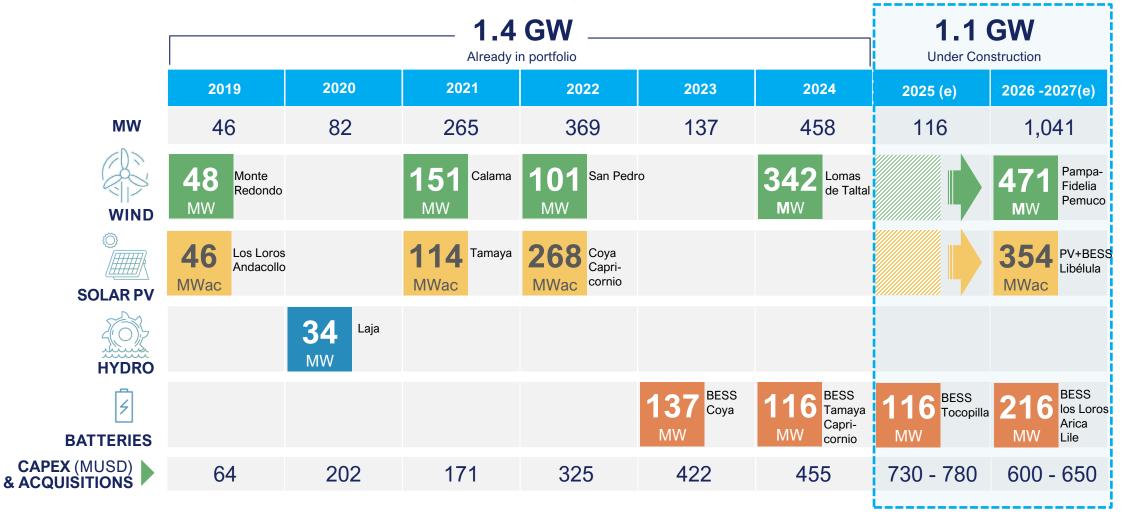
## PART 1 FY2024 Performance

## PART 2 Medium term Outlook



#### **ACCELERATING INVESTMENT IN RENEWABLES AND BESS**

2.5 GW renewable + BESS: 1.4 GW ready\* and 1.1 GW under construction



\* Projects that are ready include Wind Lomas de Taltal and BESS Capricornio which are injecting but still don't have COD

#### **RENEWABLE & BESS PROJECTS**

1.1 GW additional renewable and BESS capacity 2025-2027<sup>e</sup>



**30MW BESS Arica** US\$51 million CAPEX **COD(e): 2Q - 3Q 2026** 



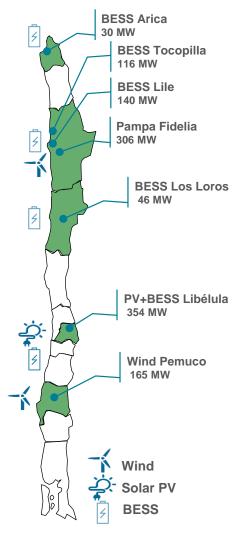
**116MW BESS Tocopilla** US\$170 million CAPEX **COD(e): 4Q 2025 – 1Q 2026** 



**140MW BESS Lile** US\$162 million CAPEX **COD(e): 3Q - 4Q 2026** 



306MW Wind Pampa Fidelia US\$475 million CAPEX COD(e): 4Q 2026 - 1Q 2027





46MW BESS Los Loros US\$67 million CAPEX COD(e): 2Q - 3Q 2026



354MW PV+BESS Libélula US\$316 million CAPEX COD(e): 2Q – 3Q 2026



**165MW Wind Pemuco** US\$228 million CAPEX **COD(e): 4Q 2026 - 1Q 2027** 

#### **STRONG PIPELINE OF REGULATED TRANSMISSION PROJECTS AWARDED**

Increased regulated contribution to provide long-term cash flow visibility



New Works (*)	CAPEX (US\$ mm)	СОД
A Manuel Rodríguez substation – Awarded in February 2025	22	3Q28
B La Ligua substation – Under construction	31	2Q25
C Totihue new sectioning + new Totihue 2x66 kV T.line - Under cor	nstr. 40	1Q26

	Expansion Works	CAPEX (US\$ mm)	COD
D	Nueva Chuquicamata – Calama 2 <sup>nd</sup> circuit - Under construction	9	2H25
F	S/S Capricorno expansion – Re-bidding	26	4Q27
$(\mathbf{H})$	S/S Pozo Almonte expansion - Awarded to contractor	13	1H27
G	S/S Tamarugal expansion and T Line – Bidding in standstill		
()	S/S Dolores sectioning - Re-bidding	18	3Q27
E	Charrúa line capacity increase - Under construction	3	2Q25
J	S/S Algarrobal expansion - Awarded to contractor	4	2H27
E	S/S El Rosal expansion - Awarded to contractor	4	2H27

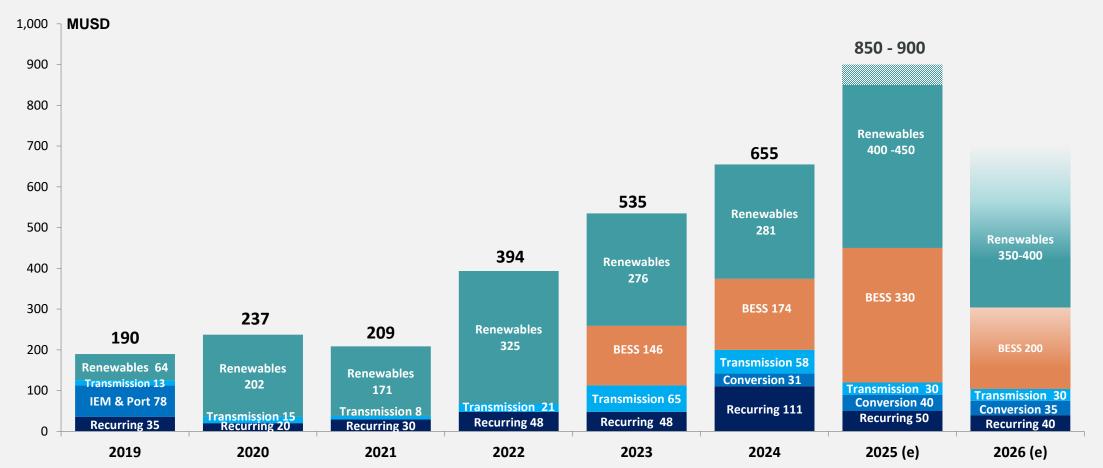
• The following new works began operations in 2024: Liqcau and Roncacho substations. Total CAPEX = US\$55 million.

• The following BOOT projects began operations in 2024: Algarrobal (COX Energy), Algarrobal (Pacific Hydro) and Desalant. Total CAPEX = US\$32 million

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#### **ACCELERATING INVESTMENT IN RENEWABLES AND BESS**

US\$1.4 bn expected investment in renewables + BESS between 2025 and 2027



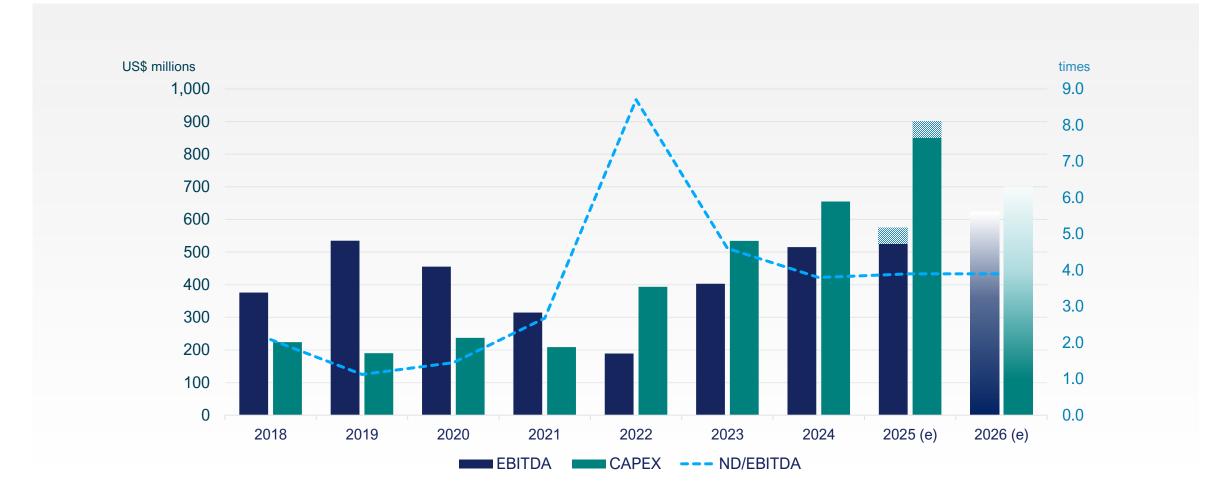
• Recurring CAPEX includes maintenance expenditures, and other. Transmission maintenance CAPEX is included in Transmission

· Conversion considers the conversion of IEM Coal plant into natural gas and U15 into Syncronous Condenser

In 2025 Renewables and BESS includes the projects under construction BESS Tamaya (already COD), Wind Lomas de Taltal and BESS Capricornio (COD in process), and BESS Tocopilla, Wind Pampa Fidelia, Wind Pemuco, PV+BESS Libélula, BESS Lile, BESS Los Loros and BESS Arica

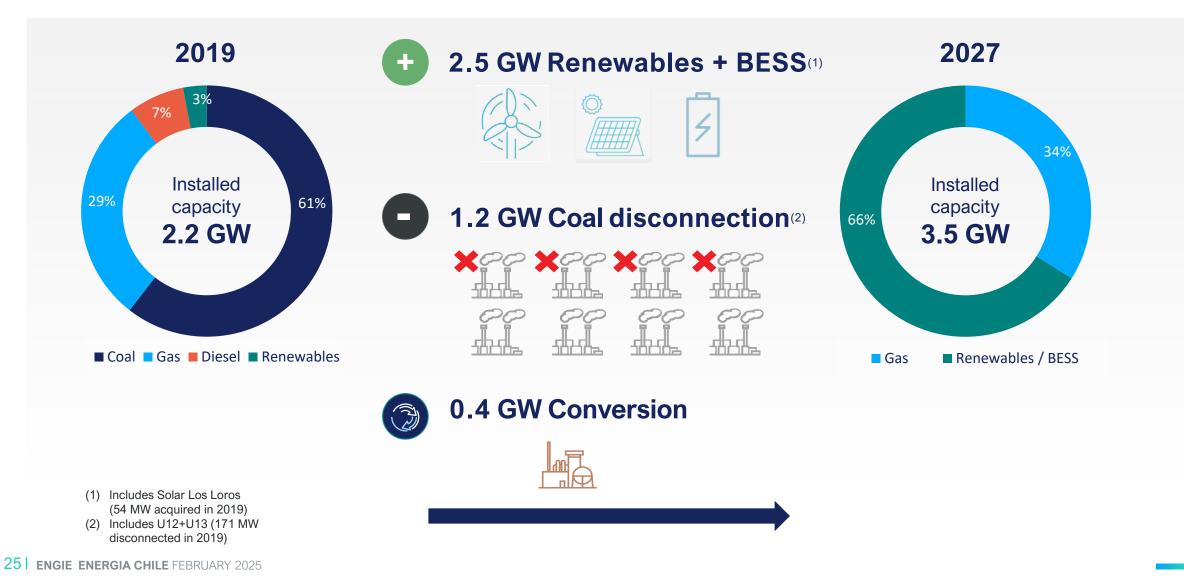
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#### **EECL'S PERFORMANCE DURING THE ENERGY TRANSITION** Our guidance



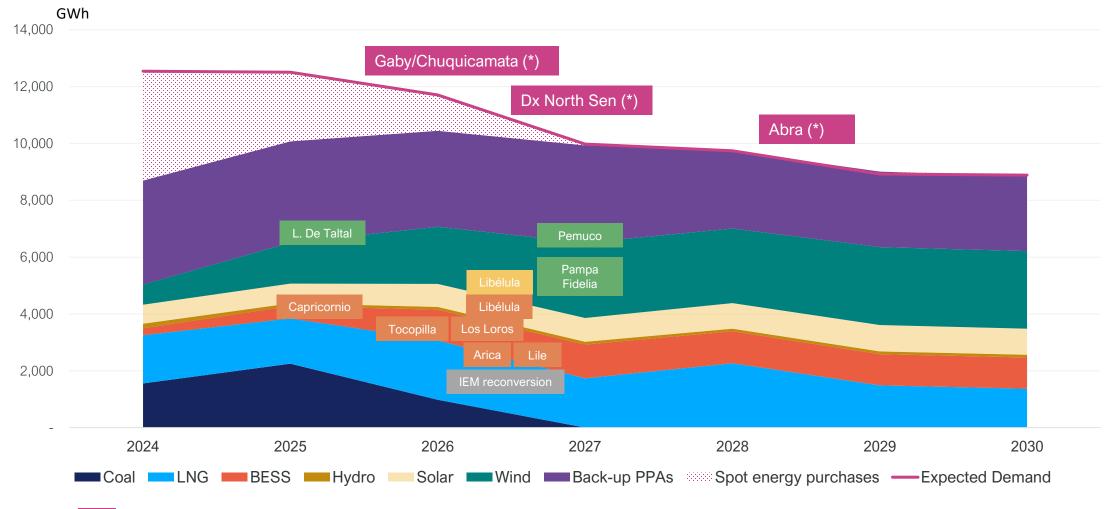
### **ENERGY TRANSITION**

EECL is embarked on a profound generation portfolio transformation



#### **REDUCING OUR SHORT POSITION DURING THE ENERGY TRANSITION**

Diversified energy sources provide flexibility





#### **FY 2025 GUIDANCE**

#### ~0.9 bn expected CAPEX and higher EBITDA than in 2024

- Stable fuel costs
- LNG + Argentine gas sourcing
- Stable average spot prices
- Renewable generation increase
- New storage projects
- Last PEC receivables monetization
- Strong initial cash position

#### 2025 guidance

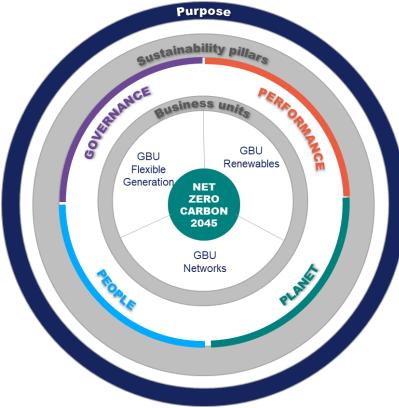




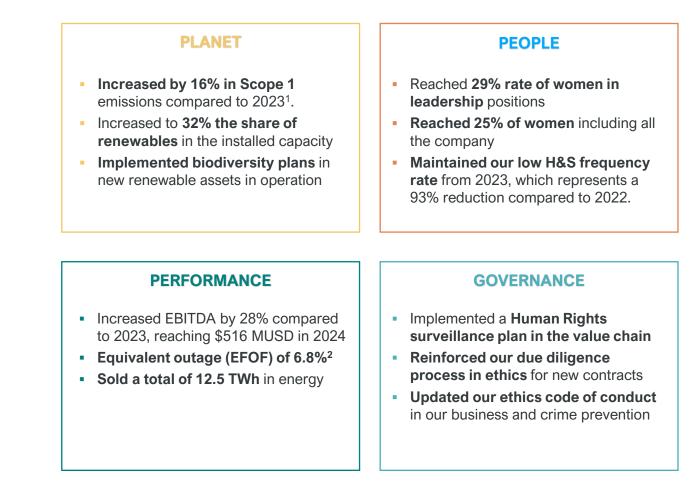
#### **OUR SUSTAINABILITY STRATEGY**

#### Embedded in our business and aiming to create value in our four sustainability pillars

Our purpose is to **act to accelerate the transition towards a carbon-neutral economy**, through reduced energy consumption and more environmentally friendly solutions



In 2024 we...

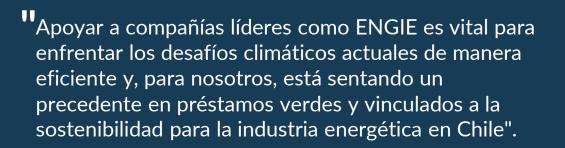


- 1. While CTM3 and IEM, the 2 most efficient units, were unavailable for 3 and 4 months in 2023 respectively, they were available for most of 2024, driving up generation and therefore increasing 2024 emissions back to BAU capacity.
- 2. EFOF associated to thermal assets

#### **SUSTAINABLE FINANCE** The first Sustainability-linked loan of IFC in Chile



- US\$400 million 10-year term financing available to refinance debt and finance green projects
- In line with ENGIE's transformation plan, to move from fossil fuel-based power generation to renewable energy generation and BESS storage systems (Battery Energy Storage System -BESS)
- Linked to our ESG performance, i.e. committed with targets on non-financial indicators of GHG emissions, new renewable installed capacity and gender diversity



Manuel Reyes-Retana, **Regional Director, Latin America - IFC** 





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Source: IFC, ENGIE Energía Chile

12M 2024 INVESTOR PRESENTATION

#### **PROGRESS ON ESG AT ENGLE CHILE** People and Planet



#### **ESG RANKINGS, CERTIFICATIONS AND INITIATIVES**

#### To track our performance



1 ENGIE is committed to supporting its top 250 preferred suppliers (excluding energy purchase) on their decarbonization pathway.

#### **CORPORATE SOCIAL RESPONSIBILITY**

A just energy transition to help communities thrive

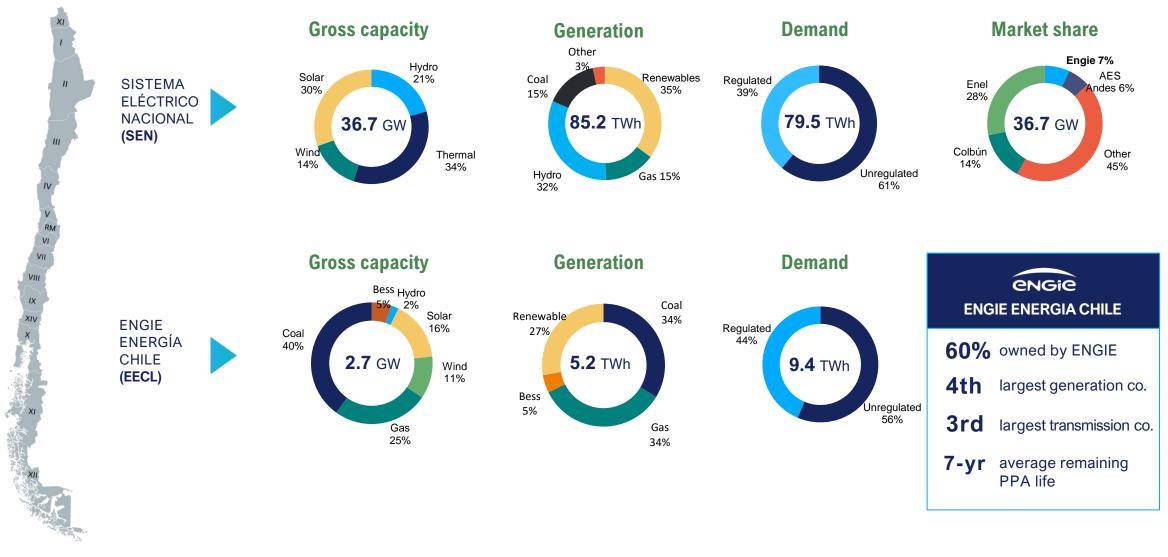
Just	New	Stakeholders
Transition	Projects	Engagement
Responsible coal-exit	Accelerating renewables	Our approach
<ol> <li>Employment and new skills</li> <li>Territorial development</li> <li>Environmental management &amp; dismantling</li> </ol>	<ol> <li>Early citizen participation</li> <li>Socio-territorial acceptability strategy</li> <li>Permanent local presence and engagement</li> </ol>	<ol> <li>Associativity Policy</li> <li>Social investment</li> <li>Societal plan for all sites and projects</li> </ol>

## **COMPANY AND MARKET INFORMATION**



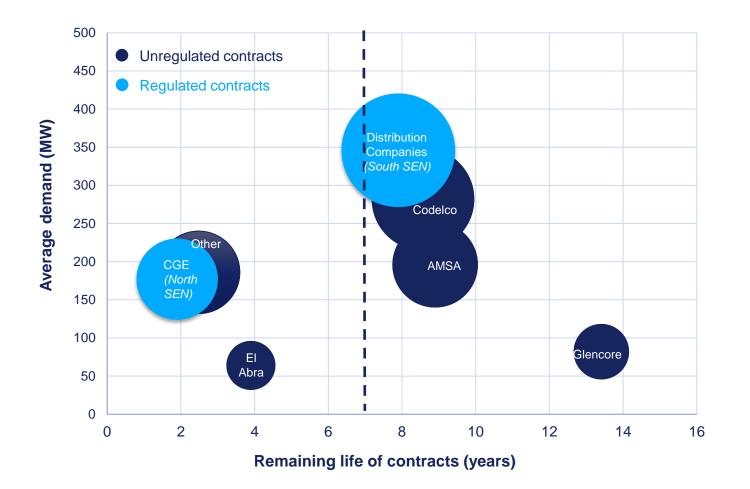
#### **INDUSTRY AND COMPANY HIGHLIGHTS 12M24**

EECL has 7% market share in terms of installed capacity and 16% in terms of electricity sales



#### PPA PORTFOLIO WITH 7-YEAR REMAINING AVERAGE LIFE

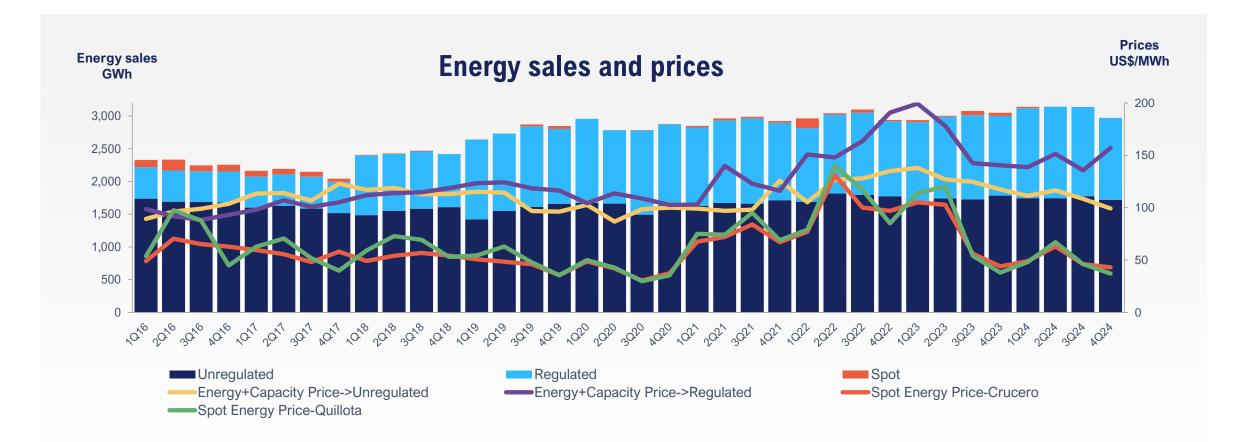
Free clients: 7 yrs. Regulated clients: 5 yrs.





# **EECL'S PPA PORTFOLIO PROVIDES THE BASIS FOR STABLE SALES REVENUE**

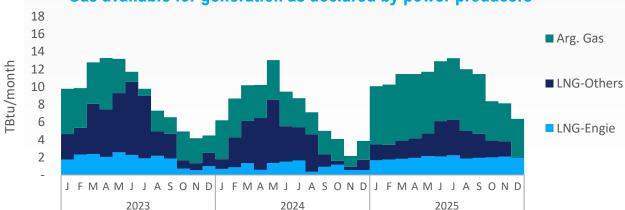
The PPA price increase capturing high fuel prices has reversed since 2H23



# NATURAL GAS AVAILABILITY IN THE CHILEAN SYSTEM

Argentine gas available for EECL since October 2023





Gas available for generation as declared by power producers

#### LNG international markets

- In 2022 the supply-demand imbalance, aggravated by the Russia-Ukraine war, led countries to struggle to re-build stocks and secure energy supply. Gas became scarce and expensive
- The trend to move away from fossil fuels towards greener energy supplies has hindered producers' ability to quickly deliver more supply
- During 2023, prices declined and returned to their seasonal behavior
- During 2024, prices declined even more. From January to December the decline was ~15% on average compared to 2023.

#### LNG and natural gas in Chile

- No Argentine gas supply in 4Q24 for EECL.
- Argentine gas supply represented ~42% of gas supply in 2024. Injections of ~3.5 MMm3/d for the Oct-Dec-24 period and ~5.3MMm3/d for 2024 as a whole.
- ENGIE has long-term supply contracts indexed to Henry Hub. During 2024, EECL unloaded 18 TBtu.

## **CLOSING THE GAP THROUGH BACK-UP PPAS**

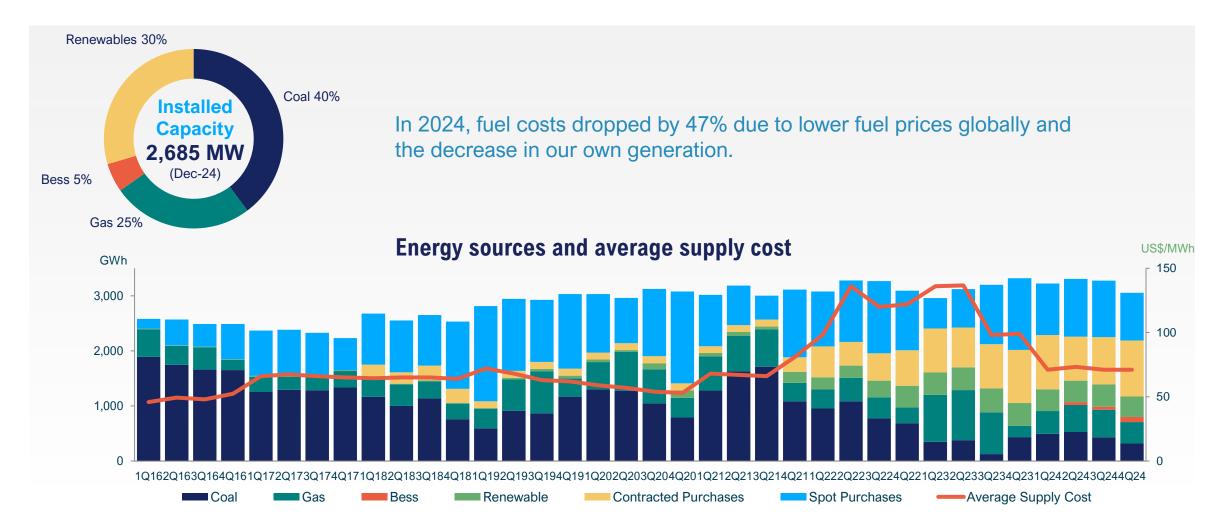
Contracted energy purchases up to 3.8 TWh in 2025, reducing exposure to spot risk



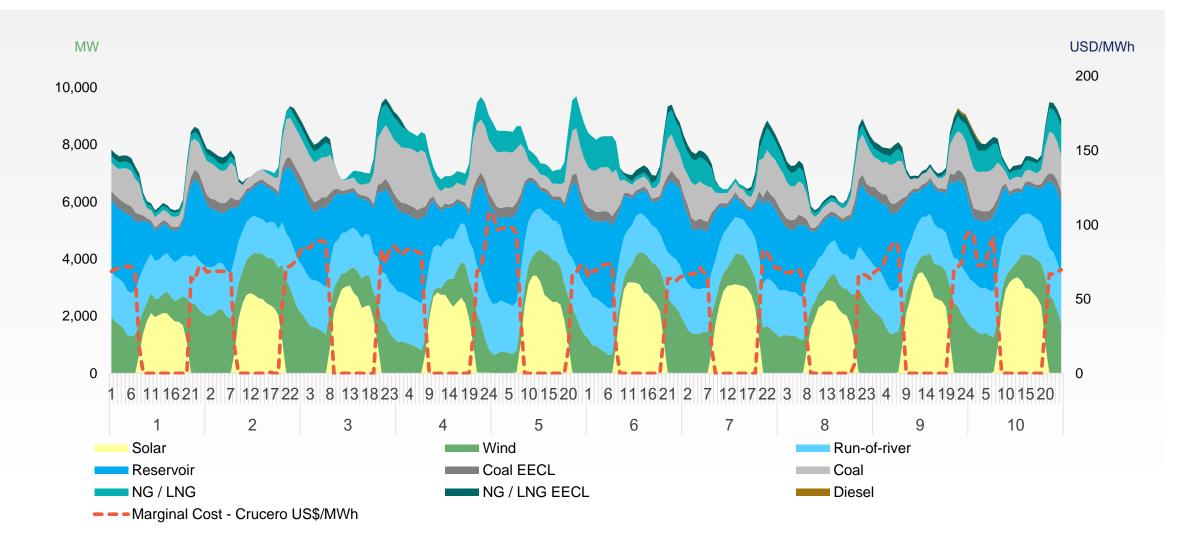
■ Fixed ■ Variable ■ Own generation + spot purchases

# **DEMAND SUPPLIED WITH OWN GENERATION AND ENERGY PURCHASES**

Portfolio balancing: More renewables, storage & back-up PPAs. Less coal and spot exposure

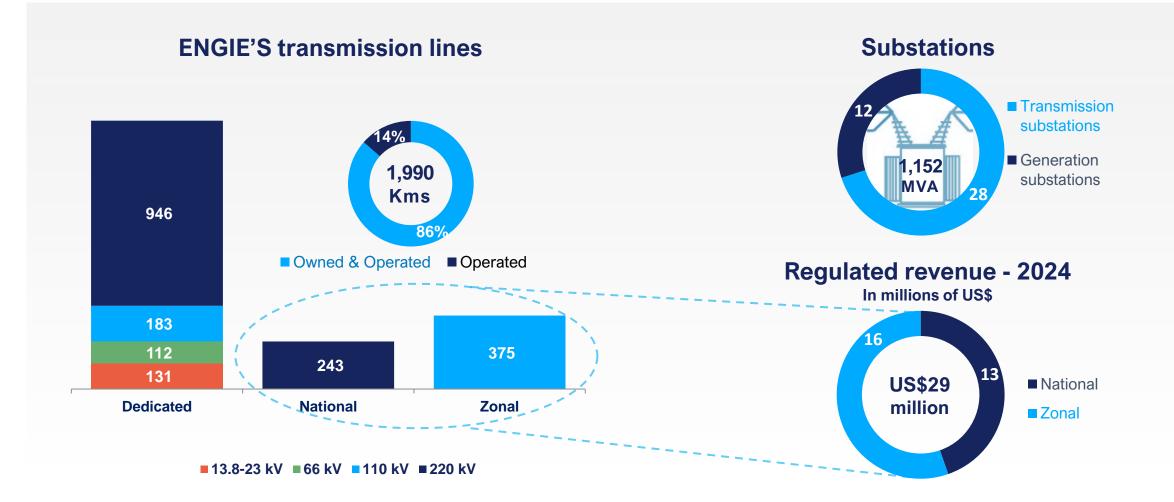


### **VOLATILE MARGINAL COSTS AFFECTED BY RENEWABLE INTERMITTENCY** A 10-day real example in the SEN grid (Dec 1 to 10, 2024)



# **ENGIE: A RELEVANT PLAYER IN TRANSMISSION**

1,990 Kms. transmission lines, 40 substations and 50% share in TEN



## **DEDICATED TRANSMISSION BUSINESS**

### US\$ 27 million revenue in 2024 => 49% of total transmission revenue



## **REGULATORY INITIATIVES**



#### **GENERATION**

- Tariff Normalization Law implementation ("PEC3").
- New Tariff Bill (Subsidy extension + PyMEs Price).
- Ministry of Energy's decarbonization plan.
- Coordination & Operation regulation (DS 125) update.
- PMGD regulation (DS 88) & Net Billing regulation (DS 57) update.
- Safety and quality of service technical standard update

### **DISTRIBUTION**



Tariff fixing process (VAD 2024-2028).

#### **TRANSMISSION**

- Regulations of the Energy Transition Law (Law No. 21721)
- Valorization processes 2024-2027 + Interperiod.

#### **OTHER**



Ministry of Environment emissions limit standards update (Thermoelectric, Noise).

# **FINANCING ACTIVITY**

### Securing funding and liquidity for the energy transition



Bonds as of 31-Dec-24				
<b>US\$1,361 million</b> (o.w. US\$136 mln < 1 yr.)				
	<u>144-A/Reg S:</u>			
	<u>Amount</u>	Rate	<u>Maturity</u>	
	<b>US\$ 136 mln</b> balance after Apr-24 tender	4.500%	29-Jan-2025	
•	US\$ 500 mln	3.400%	28-Jan-2030	
*	★ US\$ 500 mln 6.375% 17-Apr-2034 Issued 17-Apr-24 + any-and-all tender of 2025 notes			
ENGIE Chile's 1 <sup>st</sup> green bond to finance renewable projects and refinance debt				
	J.P.Morgan	Scotiabank	<b>ð</b> Santander	
Swiss Bond:				
★ US\$ 225 mln-eq. 5.427% 26-Sep-2029				
🗱 UBS 💦 💦 BNP PARIBAS				

PEC Accounts Receivable (ARs) monetization programs

> US\$840 million Cashed-in since 2021 o.w. US\$415 mln in 2024. US\$109 million

AR balance as of @ 31-Dec-24

Goldman Sachs IDB Invest Allianz (1)

- PEC-1 (Jan-21 May-23)
  - True sale of US\$273 mln ARs to SPV funded with 144-A/Reg S notes & 4a2 delayed draw notes (US\$79 mln total financial expense)

**PEC-2** (Aug-23 – Sep-24)

- US\$291 mln true sale of Certificates of Payment issued and guaranteed by Chilean Treasury (incl. US\$13 mln interest income)
- PEC-3 (2H24 2025)
- US\$356 mln sold on 24-Oct-24 (incl. US\$9 mln interest income)
  - US\$109 mln to be sold in 2Q25

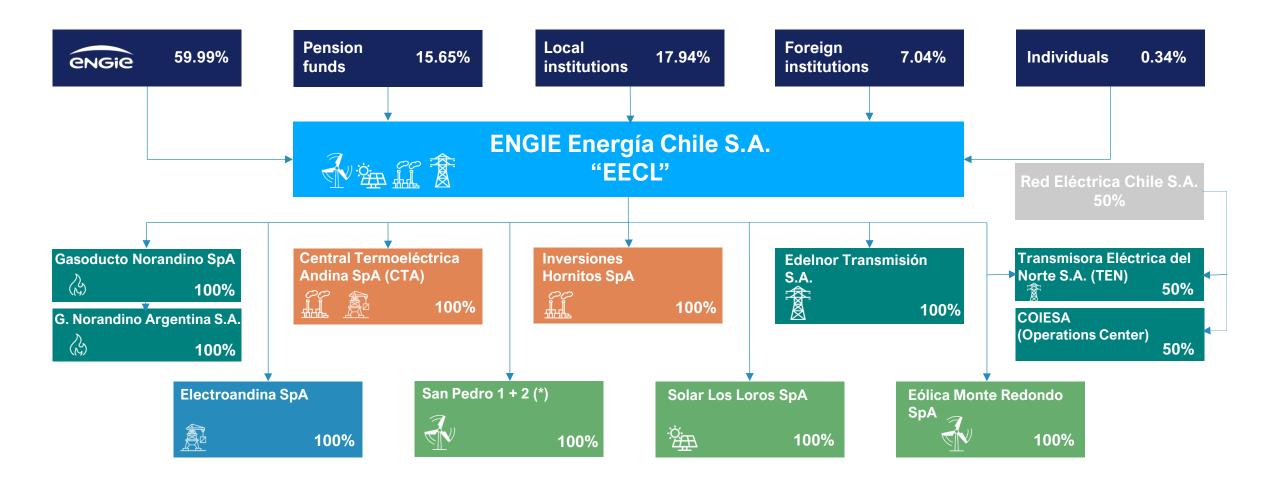
★ Denotes Green financing

# **DIVIDENDS TO BE RESUMED IN 2025 ON STRONG 2024 RESULTS**

No dividends paid on account of 2022 and 2023 results



### **OWNERSHIP STRUCTURE**



# FOR MORE INFORMATION ABOUT ENGIE ENERGÍA CHILE





Forward-Looking statements



This presentation may contain certain forward-looking statements and information relating to ENGIE Energía Chile S.A. ("EECL" or the "Company") that reflect the current views and/or expectations of the Company and its management with respect to its business plan. Forward-looking statements include, without limitation, any statement that may predict, forecast, indicate or imply future results, performance or achievements, and may contain words like "believe", "anticipate", "expect", "envisage", "will likely result", or any other words or phrases of similar meaning. Such statements are subject to a number of significant risks, uncertainties and assumptions. We caution that a number of important factors could cause actual results to differ materially from the plans, objectives, expectations, estimates and intentions expressed in this presentation. In any event, neither the Company nor any of its affiliates, directors, officers, agents or employees shall be liable before any third party (including investors) for any investment or business decision made or action taken in reliance on the information and statements contained in this presentation or for any consequential, special or similar damages. The Company does not intend to provide eventual holders of shares with any revised forward-looking statements of analysis of the differences between any forward-looking statements and actual results. There can be no assurance that the estimates or the underlying assumptions will be realized and that actual results of operations or future events will not be materially different from such estimates.

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